

Response to the Pre-bid queries for tender no. DGSE/ICT/2023-24/02

S.No	Tender Document Reference	Content of Tender Document requiring clarification	Request by bidder	Response of the Department
1.	Chipset	B/Q or any other commercial series Punjab	We request to amend Chipset to Q series or higher only. It is a Business Class Chipset for Govt. customers like Punjab Education. This will enable remote manageability feature. All the leading OEM's have product offering Q series chipset.	Kindly refer to corrigendum.
2.	Annexure 'A' – Technical Specifications, Desktop computers, Specification, Page no 33	Chipset: B/Q or any other commercial series	By mentioning Chipset B/Q or any commercial chipset will create ambiguity Since in the commercial series of Intel there are 3 series H, B, Q and AMD has Pro series hence to avoid ambiguity please mention all the chipset which will help to avoid ambiguity and increase in participation for the tender and will provide equal opportunity for all oem. With the current specification it will be difficult for us to participate in the bid as we do not have product with the asked specific chipset. Thus, we request you to kindly add H/B/Q and AMD pro series chipset.	
3.	Chipset	B/Q or any other commercial series	We request to change this to Q Series Chipset which is more rugged and available with all the OEMs.	
4.	TECHNICAL SPECIFICATIONS- PAGE NO 33	CHIPSET-B/Q OR ANY OTHER COMMERCIAL SERIES	WE REQUEST TO INCLUDE H SERIES TOO ALONGWITH B/Q SERIES.	
5.	Annexure "A" - Technical Specifications, Sr. No. 1, Desktop Computer	Motherboard Chipset B/Q or any other commercial series	Chipset- Should be fixed as Q series which is best and available with all OEMs to have proper comparison of products with respect to quality and pricing Allowing all chipsets shall not have equal comparison of all OEMs. Intel Standard Manageability, Embedded Options, Intel Stable IT Platform Program (SIPP), Intel vPro Eligibility & Intel Trusted Execution Technology is available in Q series chipset only. There are 24 PCI lanes in Q and H series whereas B series has 14 only. Q and H series has 8 DMI lanes whereas B series has only 4. Apart from these there is huge gap between Q and B series in terms of USB ports, RAID configurations, Supported Processor PCI Express Port Configurations.	

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6.	Annexure 'A' – Technical Specifications, Desktop computers, Specification, Page no 33	Form-Factor: Micro	Since mentioned form factor Micro PC is commercially costlier and also post amc the spare parts are also costlier hence we suggest you to add SFF chassis also which will enable more competition and at a cheaper cost please change the form factor to Micro PC/Small form factor this will also help the department on the post warranty spares which will be cheaper in comparison to Micro PC.	Kindly refer to corrigendum.
7.	Annexure 'A' – Technical Specifications Page no 33	"Form-Factor Micro"	Requesting the dept. to kindly amend the specification as: Micro / SFF for wider participation Considering Performance advantages & Cost-effective solution	
8.	Annexure 'A' – Technical Specifications Page no 33	Form-Factor - Micro	Requesting the dept. to kindly amend the specification as: Micro / SFF for wider participation Considering Performance advantages & Cost-effective solution	
9.	Annexure 'A' – Technical Specifications Page no 33	Processor Description 12th Generation, Intel Core i5 (6 core, 12 MB cache, 1.30 GHz base frequency) or equivalent AMD or higher	Requesting the dept. to kindly amend the specification as: 12th Generation Intel Core i5 or 5000 Series AMD Ryzen 5 Processor (6-Cores, 12MB Cache, 1.30GHz Base Frequency) or Better.	Kindly refer to corrigendum.
10.	Annexure 'A' – Technical Specifications Page no 33	Processor Description 12th Generation, Intel Core i5 (6 core, 12 MB cache, 1.30 GHz base frequency) or equivalent AMD or higher	Requesting the dept. to kindly amend the specification as: 12th Generation Intel Core i5 or 5000 Series AMD Ryzen 5 Processor (6-Cores, 12MB Cache, 1.30GHz Base Frequency) or Better.	

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11.	Annexure 'A' – Technical Specifications - Desktop computer- Page no-33	Monitor size-23.8 Or higher (Same brand as PC) TCO certified	Monitor size-23.8 Or higher (Same brand as PC) BIS certified TCO is an an internaional certification. As per the Governmet of India Ministry of Electronics and Information Technology guidelines, based on "Make In India" concept, the certification required is BIS.	As per RFP.
12.	Annexure 'A' – Technical Specifications - Desktop computer-	Monitor stand-Standard, Height Adjustable Or higher	Monitor stand-Standard It is hazardous to use a height-adjustable monitor in a student working environment. The higher moving angle of an IPS monitor will meet most of the requirements of height-adjustable monitors.	Kindly refer to corrigendum.
13.	MFP	RAM size 2 Or higher	MINIMUM 256 MB RAM TO SUPPORT FOR BASIC FUNCTIONES WiFi, DUPLEX, SCANNING AND ADF AS REQUESTED IN THE TECHNICAL SPECIFICATIONS, THIS WILL ALSO GIVE OEM'S FAIR CHANCE OF PARTICIPATION WITH THE LEVEL PLAY GROUND. WITH CURRENT PARAMETER OF 2MB OR HIGHER RAM, COMPETITION WILL QUOTE MFP's WITH INFERIOR SPECIFICATION WHICH WILL HAMPER THE PERFORMANCE OF THE MFP IN TERMS OF SPOOLING, DATA RENDERING WHICH WILL PROVE TO BE TIME CONSUMING THEREBY INCREASING THE OPERATIONAL COST.	As per RFP.
14.	MFP	Yield of the cartridge/Ink Tank/Ink Pack supplied with Machine as per ISO/IEC: 19752/2004(E) for Black (Number of prints) -- First toner should be standard full toner and should not be a demo toner.	STANDARD TONERS ARE BRAND SPECIFIC AND THE PAGE OUTPUT OF EACH TONER CARTRIDGE (BUNDLED WITH THE PRINTER) VARIES FROM OEM TO OEM. THIS ALSO SPECIFIES THAT STANDARD TONER COULD BE A STARTER TONER KITTED WITH THE NEW PRINTER.	Kindly refer to corrigendum.

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15.	PRINTERS (SINGLE FUNCTION)	Yield of the cartridge/Ink Tank/Ink Pack supplied with Machine as per ISO/IEC: 19752/2004(E) for Black (Number of prints) -- First toner should be standard full toner and should not be a demo toner.	STANDARD TONERS ARE BRAND SPECIFIC AND THE PAGE OUTPUT OF EACH TONER CARTRIDGE (BUNDLED WITH THE PRINTER) VARIES FROM OEM TO OEM. THIS ALSO SPECIFIES THAT STANDARD TONER COULD BE A STARTER TONER KITTED WITH THE NEW PRINTER.	Kindly refer to corrigendum.
16.	Printer- New Clause to add (Cartridge Technology)		We request to add Cartridge Technology clause in Printer category also as already mentioned in Multi Function Printer category. Kindly consider Composite Toner Technology only as this is latest technology and also also cost effective. Drum and Toner are inbuilt in Cartridge and automatically gets replaced after change of Cartridge.	As per RFP.
17.	Annexure 'A' – Technical Specifications. Sr.no 4. Laser Printer	Cartridge Technology No mention of Cartridge Technology	Toner Technology should be mentioned as - Composite Cartridge In Composite cartridge most, movable part gets replaced while replacing cartridge resulting in better life time of the Printer and less failures.	As per RFP.
18.	Annexure 'A' – Technical Specifications. Sr.no 5. Multi-Function Printer	Cartridge Technology Composite Cartridge/Separate Drum and Toner (Mono Component)/ Separate Drum and Toner (Dual Component)/ Ink Or higher	Toner Technology should be mentioned as - Composite Cartridge In Composite cartridge most movable part gets replaced while replacing cartridge resulting in better life time of the Printer and less failures.	As per RFP.

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19.	Multifunction Printer- Cartridge Technology	Composite Cartridge/ Separate Drum and Toner (Mono Component)/ Separate Drum and Toner (Dual Component)/ Ink Or higher	We request to consider Composite Toner Technology only as this is latest technology and also also very cost effective. Drum and Toner are inbuilt in Cartridge and automatically gets replaced after change of Cartridge.	As per RFP.
20.	Annexure 'A' – Technical Specifications- Interactive Flat Panel	Display Type- IPS	Display Type- VA VA Panel Technology has more contrast and cinematic dynamic view then IPS. Also, it won't harm on eyes as the application is for teaching purpose and the teacher would be the nearest one who will teach and see the panel.	As per RFP.
21.	Annexure 'A' – Technical Specifications- Interactive Flat Panel	Ports- USB 3.0 – 2 or higher, USB 2.0 –1 or higher USB Type C – 1,	It should be USB 3.0 X 01 or Higher as USB 2.0 -1 or higher Type C Ports are still limited - only for charging - for mobility divices. its more for corporate gadget - we have wireless options - mirroring - smart view also many other ports are available	Kindly refer to corrigendum.
22.	Annexure 'A' – Technical Specifications- Interactive Flat Panel	Inbuilt OS -Windows 11 or Android 11 or higher	Inbuilt OS- Windows 11 or Android 11 or Tizen higher	As per RFP.
23.	Annexure 'A' – Technical Specifications- Interactive Flat Panel	OEM Manufacturing Certification- ISO 9001, ISO 14001/ ISO 20001/ISO 270001	we recommend ISO 9001, ISO 14001, ISO -45001 remove ISO20001 as it's more related to Co service not related to products.	Already optional in RFP.

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24.	ELIGIBILITY CRITERIA	PAGE NO-16 (BIDDERS EXPERIENCE)	OUR HUMBLE SUBMISSION TO THE DEPARTMENT TO CHANGE THE BIDDERS EXPERIENCE IN COMBINE FORMAT THAT THIS IT HARDWARE/IT PERIPHERALS (DESKTOPS/PRINTERS/IFP/UPS) SO THAT PLATFORM WILL BE OPEN FOR ALL BIDDERS AND WE WILL BE ABLE TO PARTICIPATE IN THIS TENDER OTHERWISE ITHIS CRITERIA RESTRICTS US TO PARTICIPATE.	Kindly refer to corrigendum.
25.	Interactive Flat Panel	Clause 2.12 Eligibility Criteria, sub clause 8, Page 16 Bidder Experience	Request to amend it as OEM/Bidder for wider participation This category is rarely purchased by Govt sector / PSUs / Banks etc. Therefore, bidders has not supplied that much Qty.	
26.	Page No. 16 of 61 Section - 2.12: Eligibility Criteria	Bidder(s)'s Experience: - The Bidder(s) must have experience for supply of 1200 Desktop Computer/Laptop/Server's in Govt. Sector/ PSUs/ Banks/ Universities or Educational Institutes in at least one of the last the last three financial years as on 31st March 2023.	As this project is for educational institutions (Schools), We request the department that with respect to supply (experience) criteria, eligible work orders for both Bidders and OEM to be from Govt. Educational Institutions only, this helps in allowing Bidder's participation who have experience of working in similar domain (education).	As per RFP.
27.	DELIVERY AND INSTALLATION	PAGE NO-20 (2.20-DELIVERY AND INSTALLATION)- 30DAYS FROM THE DATE OF ISSUE OF ORDER	WE REQUEST TO THE DEPARTMENT KINDLY INCREASE THE DAYS OF DELIVERY SCHEDULE TO 90DAYS IN BOTH PHASES.	Kindly refer to corrigendum.

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28.	Page No. 20 of 61 Section - 2.20: Delivery & Installation	Phase 1 - Number of Days given for delivery from the date of issue of order 30 Days Phase 2 - Number of Days given for delivery from the date of issue of order 45 Days	Our request is to revise the delivery timelines for phase 1 to 75 Days and 90 days for phase 2.	Kindly refer to corrigendum.
29.	Delivery and installation : Pg. No. 20 : Point No.2.20	Delivery period 30 days for Phase -1 and 45 days for Phase -2	Request you to extend the delivery period to minimum 6 weeks and 4 weeks for installation. Readiness of sites is the resposible of Department including power point etc.	
30.	SCHEDULE OF PAYMENT	PAGE NO-26- (2.30 SCHEDULE OF PAYMENT 80%/ 20%)	WE REQUEST TO THE DEPARTMENT TO CHANGE IT 95% AFTER SUCCESSFUL DELIVERIES AND 5% AFTER SUCCESSFUL INSTALLATION.	Kindly refer to corrigendum.
31.	Schedule of payment. Page no- 26	a) 80% of total contract value will be released after successful delivery of all the IT equipment/ items at all the locations subject to submission of required documents b)20% of total contract value will be released after successful Installation of all the IT equipment/ items at all the locations subject to submission of required documents.	a) 90% of total contract value will be released after successful delivery of all the IT equipment/ items at all the locations subject to submission of required documents. b)10% of total contract value will be released after successful Installation of all the IT equipment/ items at all the locations subject to submission of required documents.	

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32.	Page No. 22 of 61 Section - 2.22: Performance Bank Guarantee (PBG)	b) One PBG (5% of total contract value) shall remain valid for a period of Ninety (90) days beyond the date of completion of all contractual obligations of the successful Bidder(s) including warranty obligations. c) Second PBG (5% of total contract value) shall remain valid for a period of Ninety (90) days from the date of signing contract agreement. This PBG will be returned after the successful installation, Commissioning & testing of items at all locations	Our request to department is to ask for one PBG only that can remain valid for a period of Ninety (90) days beyond the date of completion of all contractual obligations of the successful Bidder(s) including warranty obligations.	As per RFP.
33.	Earnest Money Deposit : Pg. No. 120 : Point No.2.9	EMD to be submitted online through E-Portal	Request you to allow Bank Guarantee in the form of EMD	As per RFP.

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34.	Annexure 'A' – Technical Specifications. Sr.no3. 1 KVA and 2 KVA Line-Interactive UPS Page no. 38-39	Parameter : Battery Enclosure :Powder Coated racks matching with color of UPS. Closed Rack for single battery	Kindly consider "Open MS Powder Coated racks matching with color of UPS " As in covered rack batteries temperature & ventilation of closed rack is always a challenge and it is difficult to maintain the temperature of closed rack as per Battery OEM recommendations despite making ventilation loops in the closed rack. It reduces the life & performance of battery. So request to put it in open MS rack so that standard performance & life of batteries can be achieved for better operation of total equipment.	As per RFP.
35.	Annexure 'A' – Technical Specifications >Sr.no3.> 1 KVA and 2 KVA Line-Interactive UPS > Page no. 38-39	Parameter : Battery Enclosure :Powder Coated racks matching with color of UPS. Kindly confirm is it Closed Rack or Open Rack/Tray	Kindly consider "Open MS Powder Coated racks matching with color of UPS " As in covered rack batteries temperature & ventilation of closed rack is always a challenge and it is difficult to maintain the temperature of closed rack as per Battery OEM recommendations despite making ventilation loops in the closed rack. It reduces the life & performance of battery. So request to put it in open MS rack so that standard performance & life of batteries can be achieved for better operation of total equipment.	As per RFP.

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36.	Section 2: Instruction to Bidders and General Contract Conditions> 2.12 Eligibility Criteria > sr.no.6 > Page no. 15 & 16	<p>The average annual turnover of OEM's : UPS: 100Crore</p> <p>All the OEM's turnover in the tender for all the products other than UPS (eg. Desktop Computer, Interactive Flat Panel, & Multifunction Printer) taken as 250 crores,But Only UPS OEM Turn OVER has been kept at 100 Crores</p>	<p>Request to consider UPS OEM Turnover of 250 Crores for participation of reputed OEM's and healthy competition and better service support as same turnover has been considered as OEM turnover for all the other IT products in this tender</p> <p>All the OEM's turnover in the tender for all the products other than UPS (eg. Desktop Computer, Interactive Flat Panel & Multifunction Printer) taken as 250 crores .But Only UPS OEM Turn OVER has been kept at 100 Crores. We are requesting to consider the same OEM turnover for UPS also so that reputed and financially strong and UPS OEM having well established Service & support can be eligible for bidding this prestigious project of Govt. Of Punjab. Request to consider all OEM's Eligibility as 250 Crores including UPS also.</p>	As per RFP.

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37.	Section 2: Instruction to Bidders and General Contract Conditions> 2.12 Eligibility Criteria > sr.no.6 > Page no. 15 & 16	The average annual turnover of OEM's : UPS: 100Crore	<p>All the OEM's turnover in the tender for all the products other than UPS (eg. Desktop Computer, Interactive Flat Panel, & Multifunction Printer) taken as 250 crores, But Only UPS OEM Turn OVER has been kept at 100 Crores, why UPS has not been given so importance despite UPS systems is the backbone of any IT /network/CCTV setup. So consider Annual Average turnover in last 3 financial years For UPS :250 Crores</p> <p>Suggestion- Request to consider UPS OEM Turnover of 250 Crores for participation of reputed OEM's and healthy competition and better service support as same turnover has been considered as OEM turnover for all the other IT products in this tender</p> <p>All the OEM's turnover in the tender for all the products other than UPS (eg. Desktop Computer, Interactive Flat Panel & Multifunction Printer) taken as 250 crores. But Only UPS OEM Turn OVER has been kept at 100 Crores. We are requesting to consider the same OEM turnover for UPS also so that reputed and financially strong and UPS OEM having well established Service & support can be eligible for bidding this prestigious project of Govt. Of Punjab. Request to consider all OEM's Eligibility as 250 Crores including UPS also</p>	As per RFP.

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38.	Pg. No. 38 Technical Speck for UPS	Warranty of UPS & Battery should be 5 years or more	UPS comes with 5 years warranty but as per standard warranty of Battery from OEM is 2 years. So we request you to consider the same or mention clearly that battery need to be replace after 2-3 years.	Kindly refer to corrigendum.
39.		PAGE NO-27- 2.32 (INSURANCE)	WE AGAIN REQUEST TO THE DEPARTMENT TO PUT THIS CLAUSE UNDER THE SCOPE OF DEPARTMENT ONLY.	As per RFP.
40.	Page No. 31 of 61 Section - 3.2 a): Scope of Work	The Hardware which needs to supplied is divided in 3 groups, Group A - Desktop Computers, 2 KVA Line-Interactive UPS and 1 KVA Line Interactive UPS Group B - Interactive Flat Panel Group C - Printer & Multifunction Printer	Our request to department is to dissolve this group and let bidders bid for consolidated items in one go, some of the benefits include: 1. Single point of contact for project implementation, training, monitoring etc. 2. Better learning outcomes. 3. Cost Saving.	As per RFP.
41.	Performa-1- Page no-44- Eligibility Criteria. Sl. No. 9	OEM of all quoted items must have minimum 5 authorized Service Centres in 5 different Districts across the State of Punjab at the time of bid submission	OEM of all quoted items must have minimum 5 authorized Service Centres in 5 different Districts across the State of Punjab after 15 days of bid award.	Kindly refer to corrigendum.

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42.	Performa-1- Page no-43- Eligibility Criteria. Sl. No. 7	The Bidder(s) must have an average annual turnover as mentioned in item category wise table below for the last 3 consecutive financial years out of last four financial years i.e 2019-20, 2020-21, 2021-22 & 2022-23 as on 31st March 2023.	As per the CVC guide lines the bidder turn over should be 30% of the estimated bid value. Accordingly, the annual turnover of items in Groups A, B, and C should be changed	As per RFP.
43.	Performa-1- Page no-43- Eligibility Criteria. Sl. No. 8	The average annual turnover of OEM's from IT products only for the last three financial years as on 31st March 2023 must be as per below	As per the CVC guide lines the OEM turn over should be 30% of the estimated bid value. Accordingly, the annual turnover of items in Groups A, B, and C should be changed.	

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44.	2.12 Eligibility Criteria Page No-15 POINT NO. 6	The average annual turnover of OEM's from IT products only for the last three financial years as on 31st March 2023 must be as per below Item Name Annual Average turnover in last 3 financial years from IT products only Interactive Flat Panel OEM 250 crore	The Turnover should be 30% of estimated Bid value. As per CVC Guidelines for PQ (Pre-Qualification Criteria) Notification No. 12-02-1-CTE-6 "Average Annual financial turnover during the last 3 years, ending 31st March of the previous financial year, should be at least 30% of the Estimated cost" and GOI India Guidelines issued from time to time to bring Efficiency, Economy, and Accountability in Public Procurement System. So, we request the department to change the Turnover for the OEM of Interactive screen to 30 Cr.	As per RFP.
45.	Sub Point No. (6) of 2.12 Eligibility Criteria	The average annual turnover of OEM's from IT products only for the last three financial years as on 31st March 2023 must be as per below: - Desktop Computer OEM 250 crore Interactive Flat Panel OEM 250 crore Printer OEM 250 crore Multifunction Printer OEM 250 crore	The average annual turnover of OEM's of IT products only for the last three financial years as on 31st March 2023 must be as per below: - Desktop Computer OEM 250 crore Interactive Flat Panel OEM 250 crore Printer OEM 250 crore Multifunction Printer OEM 250 crore	

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46.			<p>We, BRIO Interactive Technologies Pvt. Ltd. Who are the OEMs of interactive digital classrooms solutions and Interactive Flat Panel with its own Brand for more than a decade. We would like to bring to your attention that in the above-mentioned bid, really high turnovers have been requested from Interactive Flat Panel OEMs. Many MSME based Local OEMs who have been aggressively working towards increasing the Make In India content will stand restricted due to such high Turnover.</p> <p>Kindly refer to Clause 10 of DPIIT Notification No: P-45021/2/2017-PP(BE-II) which clearly states that " Procuring entities shall endeavor to see that eligibility conditions, including on matters like turnover, production capability and financial strength do not result in unreasonable exclusion of Class-1 local supplier/'Class-II local supplier' who would otherwise be eligible, beyond what is essential for ensuring quality or creditworthiness of the supplier" Considering the clause in Notification, we would request the authorities to kindly allow Local OEMs with average turnover of 30 cr with continuous profit making from last 10 years.</p> <p>Also, DPIIT through its notification No: P-45014/33/2021-BE-II (E-64737) have requested buyers not to request for the criteria / conditions which make the bid non-compliant to PPP-MII Order, and in this excessive turnover requirement is one such restrictive criteria as cited by DPIIT.The above notification defines the published bid in opposition/ non-compliant to PPP-MII order . We sincerely request the concerned authorities to kindly remove the restrictive turnover criteria. DPIIT notifications have been attached for your ready reference.</p>	As per RFP.
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47.	Annexure 'A' – Technical Specifications. – Printer	Printing Technology -Laser	Eco tank Inkjet Technology Justification- Power consumption during printing as low as approx. 14W and can easily operate on entry level UPS for remote area usage. Less power consumption also helps save energy and cost	As per RFP.
48.	Annexure 'A' – Technical Specifications. – Printer	First toner should be standard full toner and should not be a demo toner.	Replacement consumable cost ₹ 899.00 (MRP) per bottle with 6000 pages if print yield Low Running cost/Cost-Per-Page of approx. 15paise/page printing cost reduces frequent change of consumables	
49.	Annexure 'A' – Technical Specifications. – Multifunction Printer	Printing Technology -Laser	Eco tank Inkjet Technology Power consumption during printing as low as approx. 14W and can easily operate on entry level UPS for remote area usage. Less power consumption also helps save energy and cost	
50.	Annexure 'A' – Technical Specifications. – Multifunction Printer	Minimum Speed per Minute as per ISO/IEC 24734 in A4 Size-Mono- 27 PPM	20 IPM Or higher	
51.	Annexure 'A' – Technical Specifications. – Multifunction Printer	Duty Cycle (No of Prints/month)- 5000 or higher	Replacement consumable cost ₹ 899.00 (MRP) per bottle with 6000 pages print yield Low Running cost/Cost-Per-Page of approx. 15paise/page printing cost reduces frequent change of consumables	

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52.	Annexure 'A' – Technical Specifications. – Interactive Flat Panel		<ol style="list-style-type: none"> 1. Screen Size of up to 100” diagonal with Interactive Feature. Interactivity is built-in with projector; active surface will not be reachable by students to tamper. 2. Built-In 16W speaker with Projector. External speakers also to be connect with Projector. 3. White Board Interactive Tool comes bundled with Projector. Advance Interactive Feature like PC control, PC Free Digital Whiteboard included. Only Standard Board or White wall will be okay for projection. 4. One Single Device (All in One) is sufficient replacing 3 different devices (Projector + Interactive White Board + PA Speaker) for cost effectiveness, easy installation, and maintenance. 5. OPS (Mini PC) can also be installed with projector. 	As per RFP

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53.	Sub Point No. (6) of 2.12 Eligibility Criteria	<p>The average annual turnover of OEM's from IT products only for the last three financial years as on 31st March 2023 must be as per below: -</p> <p>Interactive Flat Panel OEM -250 crore</p>	<p>With reference to eligibility Criteria Page No. 15, Point No. 6 in the tender Reference Number-DGSE/ICT/2023-24/02 dated 19/08/2023, department has requested that "the average annual turnover of *OEMs from IT products only for the last three financial years as on 31st March 2023 must be 250 crores for Interactive flat panel."</p> <p>However, this is against the Make In Punjab policy (Public Procurement order 2019, Letter No COS/PPO-2019/11726, Page no. 5, point No.9, issued by department of industries and commerce, Govt. of Punjab) which state that "the procuring entities shall endeavor to the see the eligibility conditions including Turnover, production capability and financial strength do not result in unreasonable exclusion of local supplier who would otherwise be eligible, beyond what is essential quality or creditworthiness of the supplier"</p> <p>In Addition to it, as per the CVC Guidelines for PQ (Pre-Qualification Criteria) Notification No. 12-02-1-CTE-6 "Average Annual financial turnover during the last 3 years, ending 31st March of the previous financial year, should be 30% of the Estimated cost" and GOI India Guidelines issued from time to time to bring Efficiency, Economy, and Accountability in Public Procurement System.</p> <p>OEM Turnover Criteria in the aforementioned Tender is around 160 times of the estimate Tender value of Interactive flat panel which is unreasonably high.</p> <p>So, we request you to consider granting preference to Make in Punjab OEMs and lowering the turnover criterion to INR 30 Cr. This move will fortify our economy and support indigenous products.</p>	As per RFP.