

**Response to bidder queries (RFP no. DGSE/ICT/2018-19/01)**

<b>Sr.n o.</b>	<b>Name of Company</b>	<b>Tender Document Reference (Section &amp; Page No.)</b>	<b>Content of Tender Document requiring clarification</b>	<b>Points of Clarification</b>	<b>Response of Department</b>
1	AMD	ANNEXURE 'A' (2) PAGE NO- 33	STICK / MINI PC	Tender calls for Stick PC & Mini PC whereas specifications mentioned are of purely stick PC. Request PB ICT to mention specifications of Mini PC also	As per RFP
2	Epson	Page No. 14, Point No. 5 (Eligibility Criteria)	The average turnover of OEM of quoted products - Projectors must be Rs. 1000 crore respectively in last three financial years as on 31/03/2018.	Average Turnover for the OEM (Indian Entity) should be 1000 crore per year in last three financial years as on 31/03/2018 for the company as a whole (Total Turnover) & not only from Projector sales.	As per RFP
3	Epson	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request to change it to Ports : <b>2 x HDMI</b> (An additional HDMI port will help you to enable connectivity with third party mirroring devices in future such as Google Chromecast and Ezcast)	Kindly refer corrigendum
4	Epson	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request you to <b>ADD Ports : VGA out</b> (This will help you to connect a desktop PC monitor in future), <b>Ethernet Interface</b> (This will help you to control a projector through LAN)	As per RFP
5	Epson	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Noise level in normal mode (dB) : less than 33	Request you to change it to Noise level in normal mode (dB) : <b>less than 40 dB</b> (This change will enable us to quote)	Kindly refer corrigendum
6	Epson	Page No 21 Point 2.25 a) (Terms & Conditions for Performance)	Bidder shall be responsible for comprehensive & onsite operation & maintenance of all equipments under the contract for a period of 3 years. Onsite comprehensive maintenance will include whole of the infrastructure viz. Hardware, System software, and installation (excluding nothing), etc. during 3 year contract period.	Warranty on the projector can be 3 years, but the warranty on the lamp being a consumable should be 1 year or 1000 hours whichever is earlier, the life of the lamp totally depends on the site conditions like voltage fluctuations, etc	As per RFP
7	3 D Presentation	Page No. 14, Point No. 5 (Eligibility Criteria)	The average turnover of OEM of quoted products - Projectors must be Rs. 1000 crore respectively in last three financial years as on 31/03/2018.	Average Turnover for the OEM (Indian Entity) should be 1000 crore per year in last three financial years as on 31/03/2018 for the company as a whole (Total Turnover) & not only from Projector sales.	As per RFP
8	3 D Presentation	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request to change it to Ports : <b>2 x HDMI</b> (An additional HDMI port will help you to enable connectivity with third party mirroring devices in future such as Google Chromecast and Ezcast)	Kindly refer corrigendum

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9	3 D Presentation	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request you to <b>ADD</b> Ports : <b>VGA out</b> (This will help you to connect a desktop PC monitor in future), <b>Ethernet Interface</b> (This will help you to control a projector through LAN)	As per RFP
10	3 D Presentation	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Noise level in normal mode (dB) : less than 33	Request you to change it to Noise level in normal mode (dB) : <b>less than 40 dB</b> (This change will enable us to quote)	Kindly refer corrigendum
11	3 D Presentation	Page No 21 Point 2.25 a) (Terms & Conditions for Performance)	Bidder shall be responsible for comprehensive & onsite operation & maintenance of all equipments under the contract for a period of 3 years. Onsite comprehensive maintenance will include whole of the infrastructure viz. Hardware, System software, and installation (excluding nothing), etc. during 3 year contract period.	Warranty on the projector can be 3 years, but the warranty on the lamp being a consumable should be 1 year or 1000 hours whichever is earlier, the life of the lamp totally depends on the site conditions like voltage fluctuations, etc	As per RFP
12	ADS	Page No. 14, Point No. 5 (Eligibility Criteria)	The average turnover of OEM of quoted products - Projectors must be Rs. 1000 crore respectively in last three financial years as on 31/03/2018.	Average Turnover for the OEM (Indian Entity) should be 1000 crore per year in last three financial years as on 31/03/2018 for the company as a whole (Total Turnover) & not only from Projector sales.	As per RFP
13	ADS	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request to change it to Ports : <b>2 x HDMI</b> (An additional HDMI port will help you to enable connectivity with third party mirroring devices in future such as Google Chromecast and Ezcast)	Kindly refer corrigendum
14	ADS	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request you to <b>ADD</b> Ports : <b>VGA out</b> (This will help you to connect a desktop PC monitor in future), <b>Ethernet Interface</b> (This will help you to control a projector through LAN)	As per RFP
15	ADS	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Noise level in normal mode (dB) : less than 33	Request you to change it to Noise level in normal mode (dB) : <b>less than 40 dB</b> (This change will enable us to quote)	Kindly refer corrigendum
16	ADS	Page No 21 Point 2.25 a) (Terms & Conditions for Performance)	Bidder shall be responsible for comprehensive & onsite operation & maintenance of all equipments under the contract for a period of 3 years. Onsite comprehensive maintenance will include whole of the infrastructure viz. Hardware, System software, and installation (excluding nothing), etc. during 3 year contract period.	Warranty on the projector can be 3 years, but the warranty on the lamp being a consumable should be 1 year or 1000 hours whichever is earlier, the life of the lamp totally depends on the site conditions like voltage fluctuations, etc	As per RFP
17	Amtark	2.12 Eligibility Criteria	The average turnover of OEM of quoted products – Projectors & Stick/Mini PC, must be Rs. 1000 crore & Rs. 800 crore respectively in last three financial years as on 31/03/2018.	Please relax the criteria for the participation of India Company under the initiative of Make in India, Startup India and Digital India.	As per RFP

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18	Amtark	3.2 Scope of Work	The main objectives of the project are: ☐ Use digital technology to improve access to quality school education;	There is no provision of learning management system and analytics without these two it is not possible for the department or any other entity to assess the teaching learning experience	As per RFP
19	Amtark	3.2 Scope of Work	☐ Develop digital tools for teaching and learning in schools education; and	Moreover content wise user wise analytics is a must for the department to check the efficacy of the hardware installed otherwise the hardware could be lying without much use in the schools	As per RFP
20	Amtark	3.2 Scope of Work	☐ Enriching existing curriculum and pedagogy at different levels by employing available technologies.	It is imperative that a holistic teaching learning experience is provided to the students in interactive environment as the present setup does not comply with any digital board standards	As per RFP
21	Amtark	3.2 Scope of Work	Infrastructure in each Digital/smart classroom:-	The experience to the students is not going to be very interactive since the present hardware would only play the video and the audios and would not involve any kind of annotations etc.	As per RFP
22	Amtark	3.2 Scope of Work	Infrastructure in each Digital/smart classroom:- Projectors , Stick/Mini PC and White Board	<p>We request you to kindly modify this requirement to the next generation smart class room which will include Content access and Management Devices, Tablets, Content access Application, Analytics along with the Cloud sync features.</p> <p>CAM Device creates a next-generation class room and has ability to allow multiple concurrent users accessing different content at the same time and also enables education delivery in self-learning mode(Through Tabs, Laptops, Mobiles etc.) and Teacher led mode as well (through Projectors, smart TVs etc.).</p> <p>CAM Device creates next generation Smart Class rooms with granular analytics of usage of content including local and cloud-based assessments also it allows the administration/management of the Teacher and Student profiling and other resources.</p> <p>CAM device can push assignments and notifications as well along with central management, content pushing, dashboard and reporting tools with analytics and is an economical solution which will get fit in to requirements.</p> <p>We suggest that Integrated CAM Device which has inbuilt Wireless LAN which provides flexibility to connect smart devices like Tables, Smart phones, Wi-Fi projectors and Wi-Fi smart TV's etc. and it is also scalable without any additional cost with new standards of Wi-Fi 802.11 AC with 1250-1750 MBPS wireless bandwidth throughput can provide Wireless connectivity to Approx. approx. 30 devices with WPA-2 wireless security be incorporated in the tender.</p> <p>It is suggested that the department should consider this new-age technology which is proven and also the concept allows for cost-effective scaling of the solution by adding further user in terms of additional smart class(by merely adding Wi-Fi projectors) or tabs.</p>	As per RFP
23	Chawla	<b>EMD</b>	Rs 2,00,00,000	We recommend this to please change it to Rs 50,00,000	As per RFP
24	Chawla	<b>BIDDER</b>	Single	We recommend this to please change it to consortium be allowed to participate in the bid	As per RFP
25	Chawla	<b>TURNOVER</b>	Average turnover of Rs 25 crore for last 3 years	We recommend this to please change it to average turnover of 15 crores for last 3 financial years	Kindly refer corrigendum
26	Chawla	<b>EXPERIENCE</b>	Bidder must have executed atleast one similar project of 10 crores or two projects of atleast 5 crores each	We recommend this to please change it to Bidder must have executed atleast one similar project of 3 crores	Kindly refer corrigendum

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
27	Chawla	PBG	10 % of the contract value	We recommend this to please change it to 2 % of the contract value	As per RFP
28	Chawla	PAYMENT	90 % amount of the bill submitted after the successful delivery, installation and commissioning of every 1500 digital/smart classrooms	We recommend this to please change it to 95% amount of the bill submitted after the successful delivery, installation and commissioning of every 1500 digital/smart classrooms	As per RFP
29	Delta	Section No. 2.12, Eligibility Criteria, Point no-4, Page No - 14	The Bidder must have executed at least one similar project worth Rs. 10 crore or two projects worth Rs. 5 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department	1. Kindly allow PO received from Public Listed companies. 2. Please Exempt this term for OEM who intend to participate directly to pass on price benefit.	Kindly refer corrigendum
30	Delta	Section No. 2.12, Eligibility Criteria, Point no-3, Page No - 14	The bidder must have an average annual turnover of Rs. 25 crore for last 3 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products.	Since project cost is much higher than asked bidder turnover. Please increase bidder turnover to Rs. 200 Cr.	Kindly refer corrigendum
31	Delta	Section No. 2.12, Eligibility Criteria, Point no-5, Page No - 14	The average turnover of OEM of quoted products – Projectors & Stick/Mini PC, must be Rs.1000 crore & Rs. 800 crore respectively in last three financial years as on 31/03/2018	Report of 2017-18 will be finalized by Sep for many OEMs. Kindly consider turnover for last three years from 31/03/2017	As per RFP
32	Delta	Section No. 2.21, Eligibility Criteria, Point no-b, Page No - 19	PBG shall remain valid for a period of one hundred eighty (180) days beyond the date of completion of all contractual obligations of the successful bidder including warranty obligations.	Since you have asked for 10% PBG. Please clarify you will still hold 10% contract value along with PBG.	Yes
33	Delta	Section No. 2.29, Eligibility Criteria, Point no-b, Page No - 24	The remaining 10% of total contract value will be released in 3 yearly installments during the contract period as given below:- 3% of total contract value· 3% of total contract value at the end of 2nd year· 4% of total contract value at the end of 3rd year.	Since you have asked for 10% PBG. Please clarify you will still hold 10% contract value along with PBG.	Yes
34	Delta	Annexure 'A' – Minimum Technical Specifications, Point 1. Projector & White Board, Page 32	Technology : LCD	DLP as the name suggest Digital light processing is latest and most preferred technology for classroom application. DLP accounts for more than 50 % global market share. In classroom application, DLP share holds more than 80% market share. <b>DLP Benefits:</b>	Kindly refer corrigendum
35	Delta			1.) Produces a smooth, crystal-clear image	
36	Delta			Capable of projecting ultra-fast (16 microsecond pixel response time – about 1,000 times faster than LCD projectors), smooth, jitter-free images	
37	Delta			2.) Smaller and lighter design profile	
38	Delta			3.) Image pixilation is less visible than on LCD projections	
39	Delta			4.) Filter-free design provides for virtually zero maintenance	
40	Delta		5.) Low maintenance cost over the projector's lifespan, which lowers the total cost of ownership (TCO). This is the reason in ICT projects, globally, DLP is most preferred technology. Last 5 years majority ICT/ Education tenders in India can be referred to verify. <b>We request you to kindly include DLP.</b>		
41	Delta	Annexure 'A' – Minimum Technical Specifications, Point 1. Projector & White Board, Page 32	Contrast Ratio (Minimum) (pixels) : 10000 : 1 or better	Contrast ratio refers to the difference between the blackest black and the whitest white in an image. Higher Contrast ratio will help in getting crystal clear and crisp image on screen which will help even last row student to read contents clearly. <b>We recommend to increase Contrast ratio parameter for tender to 30000:1</b>	As per RFP

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42	Delta	Annexure 'A' – Minimum Technical Specifications, Point 1. Projector & White Board Page 32	Keystone Correction : Automatic	Automatic is specific to particular brand. Industry standard is manual. This can be done through projector remote as and when required. Moreover once projector is fixed this correction is not required. <b>We request you to include Keystone manual or through wireless remote</b>	Kindly refer corrigendum
43	Delta	Annexure 'A' – Minimum Technical Specifications, Point 1. Projector & White Board Page 32	Minimum Life of projection Lamp (In Normal Mode) (Hours) : 4000 hours	<b>We request you to increase lamp life in normal mode to 5000 hrs</b>	As per RFP
44	Delta	Annexure 'A' – Minimum Technical Specifications, Point 1. Projector & White Board Page 32	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	2-usb ports is specific to a brand. HDMI is more important port since it helps in sending video and audio signal together through single wire. All latest PC/Laptops comes with HDMI. 2 HDMI will help to connect 2 sources and user can toggle between two sources by press off button. <b>We request you to make below changes: 2-HDMI, VGA, Audio In, Audio Out, USB port</b>	Kindly refer corrigendum
45	Extra marks education	Page no 6	EMD 2 crore	EMD asked is very high in comparison to the turnover expected from the bidders.	As per RFP
46	Extra marks education	Clause no 2.12.3 Page no 14	The bidder must have an average annual turnover of Rs. 25 crore for last 3 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products.	We request you to increase the average turnover to atleast 50 Crores for the last 3 audited financial years. The purpose of this clause is to ensure that the successful bidder has adequate experience in implementing ICT Projects. However the average turnover specified is on the lower side.	Kindly refer corrigendum
47	Extra marks education	Clause no 2.12.4 Page no 14	The Bidder must have executed at least one similar project worth Rs. 10 crore or two projects worth Rs. 5 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department.	The Bidder must have executed at least one similar project worth Rs. 50 crore or two projects worth Rs. 25 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department.	Kindly refer corrigendum
48	Extra marks education	Clause no 2.16 a Page no 17	PICTES will issue LOI (Letter of Intent) to L1 bidder in writing. The L1 bidder shall submit acceptance to the society within 7 days of the issue of LOI.	<b>Proposed change:</b> QCBS (Quality cost based selection). We request that the weightage of technical and commercial be in the ratio 80:20. This will ensure higher credibility of digital content to be supplied.	As per RFP
49	Extra marks education	Annexure A 1 - Projector Page No. 32	Technology - LCD	Asking only LCD limits the scope of competition and there are other technologies in the market which are a better fit to an education project. DLP or digital light processing demands less maintenance and is the best solution for any education project. Options should be given in deciding technologies.	Kindly refer corrigendum
50	Extra marks education	Clause 2.29 Page No. 24	Schedule of Payments	Referring many other tenders, mobilization advance is given of 20 to 25%. We request the department to allow mobilization advance for smooth start of project.	As per RFP

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51	Extra marks education		Request new point for inclusion in Scope of work	Along with requisite hardware, what is more important is the quality of education which will be delivered to all students. We have no intention of disputing the quality of content which the government will provide. But as the content is of utmost importance for the future of students, it will be worthwhile to look into the content provided by quality players like us. Hence, it is suggested that this clause may be re-visited and if you deemed fit, the content may also be included in the scope of tender.	As per RFP
52	Extra marks education		Request new point for inclusion in prequalification criteria	The bidding entity should be of sound financial health and should be a profit making entity in the previous 3 financial years.	As per RFP
53	Extra marks education		Request new point for inclusion in prequalification criteria	We request that subletting in any form should not be allowed.	Kindly refer corrigendum
54	Extra marks education		Additional point in the pre-qualification	Who will be responsible for the safety of hardware and logging a call at the customer centre.	Kindly refer corrigendum
55	Godrej	Page 9, Sec 2.2 (d)	25% of EMD Cost shall be submitted through e- payment mode and remaining 75% may be in the form of Bank Guarantee from any commercial bank	Please allow entire EMD to be furnished in the form of Bank Guarantee	As per RFP
56	Godrej	Page 9, Sec 2.2 (K)	k) PICTES reserves the right to increase/decrease the quantity of hardware/no. of schools or cancel the whole contract at any time during the contract period. The SI shall have no right to challenge such decision on any forum/court what so ever.	As per the normal market practice the quantity variation can be +/- 10 % since it is a tender involving huge quantities. Once the orders are placed by bidder to respective OEM's, cancellations are not allowed.	Kindly refer corrigendum
57	Godrej	Page 10 sec 2.2 (M)	m) The Lowest price of items arrived through this tender will be used as a rate contract for further purchase, if any	The rates quoted will be very special prices keeping the total quantities( 21000 Nos.). Any orders placed in parts will be considered as separate orders and prices prevalent at that time will be offered.	Kindly refer corrigendum
58	Godrej	Page 18, 2.18	. The starting date of the contract will be the same as on which the PICTES gives acceptance certificate after successful installation & commissioning of hardware at all Digital/Smart classrooms	The starting date of contract shall start from the date of individual installation of site for the respective location.	As per RFP
59	Godrej	Page 21 , 2.25	a) Bidder shall be responsible for comprehensive & on-site operation & maintenance of all equipments under the contract, for a period of 3 years. On-site comprehensive maintenance will include whole of the infrastructure viz. Hardware, system software, and installation (excluding nothing) etc. during 3-year contract period.	Kindly clarify about On site operation. Do you need 5371 operators to operate and maintain the equipments and installation. If required the cost of the same will run in crores. The Comprehensive maintenance should not include mishandling of equipments and infrastructure. The cost of consumables such as Lamps should be extra as the life of consumables will be dependent upon usage and input power supply.	As per RFP (Clarification- No dedicated manpower is required at School level. However, bidder is responsible to deploy manpower to provide the service as conditions of RFP & SLA)
60	Godrej	Page 14 Point no 2.12	3) Bidder Average turnover of 25 Crores for last 3 Years	For a work of approximately 200 crores, the bidder's average turnover should not be less than 100 crores as this work is to be executed in less than a year.	Kindly refer corrigendum
61	Godrej	Page no 18 2.19	Delivery and Installation	The delivery and installation time as per mentioned table seems to be impractical.	Kindly refer corrigendum

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62	IL&FS	Section 2 Clause 2.2 -Earnest Money Deposit (EMD) Page no 9	The Bidder must furnish Earnest Money Deposit (EMD) as mentioned in Document Control Sheet. 25% of EMD Cost shall be submitted through e-payment mode and remaining 75% may be in the form of Bank Guarantee from any commercial bank duly signed (Proof shall be uploaded along with prequalification bid documents) and original will be submitted at the time of opening of Pre-Qualification bid. The EMD in form of BG should remain valid for a period of 90 days beyond the final tender validity period.	We request the department to <b>5%</b> of the EMD amount ( <b>Rs.2,00,00,000/- (Rs. Two crore Only )</b> should be taken in the form of online mode and rest amount for <b>95%</b> should be taken in the form of BG . We would submit the original BG at the time of opening of Pre-Qualification bid and upload the Scan copy of EMD on e tender portal	As per RFP
63	IL&FS	Section 2, -Eligibility criteria Clause 2.12, Sr No. 1 Page no 14	Bidder should be registered either 1) Under Companies Act 2013 or Companies Act, 1956 OR 2) Partnership firms registered under Limited Liability Partnerships (registered under LLP Act, 2008) OR 3) Partnership firms registered under Indian Partnership Act, 1932	Since this project is related to the Digital class room establishment in the Govt schools so We request to the department to kindly include the Following additional point for eligibility " <b>Bidder should have an experience of atleast 5 years in the field of ICT/IT/Smart class implementation in India as on 31/3/2018"</b> <b>So the amended clause are as follows</b> Bidder should be registered either 1) Under Companies Act 2013 or Companies Act, 1956 OR 2) Partnership firms registered under Limited Liability Partnerships (registered under LLP Act, 2008) OR 3) Partnership firms registered under Indian Partnership Act, 1932 <b>AND</b> 4) "Bidder should have an experience of atleast 5 years in the field of ICT/IT/Smart class implementation in India as on 31/3/2018	As per RFP
64	IL&FS	Section 2, -Eligibility criteria Clause 2.12, 3 Page no 14	The bidder must have an average annual turnover of Rs. 25 crore for last 3 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products.	1) As the project value is envisaged at an estimated value of more than 100 Cr, We request the department to increase the average annual turnover of Bidder to Rs <b>100 crores</b> in last 5 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products as per the tender guidelines related to the Similar business 2)Also Bidder should be profitable and should have positive Net worth of <b>minimum 50 crore</b> as on 31/03/2018.	Kindly refer corrigendum
65	IL&FS	Section 2, -Eligibility criteria Clause 2.12, 3 Page no 14	The Bidder must have executed at least one similar project worth Rs. 10 crore or two projects worth Rs. 5 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department.	Considering the value & Scale of the project & it is going to implement in the govt schools We request to the department to consider the amended experience as follows 1)The Bidder must have executed at least one similar project worth Rs. <b>100 crore</b> or two projects worth Rs. <b>50 Cr</b> each in Govt schools/Govt aided schools in the last Five financial years as on <b>31 March 2018.</b> 2)The Bidder should have commissioned a single project in minimum of <b>3000</b> Government schools/Govt aided schools in India involving supply of IT hardware/ services during the period of last five years as on 31 march 2018. The order should have been directly commissioned by the bidder The bidder should submit the commissioned certificate as a proof.	Kindly refer corrigendum

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66	IL&FS	Section 3.2 Scope of works Page 29	<p>3.2 Scope of Work</p> <p>Punjab ICT Education Society intends to establish 21000 Digital/Smart classrooms in 5371 Govt. Schools across the State to enhance the teaching learning process with the help of IT infrastructure like Projector, Stick/mini PC, speakers &amp; white board. It aims to integrate the latest teaching techniques to make learning more attractive and joyful</p> <p>The main objectives of the project are:</p> <p>1) Use digital technology to improve access to quality school education;</p> <p>2) Develop digital tools for teaching and learning in schools education; and</p> <p>3) Enriching existing curriculum and pedagogy at different levels by employing available technologies.</p>	<p>1) We, IL&amp;FS Education and Technology Services Limited (IETS) with over 21 years of experience implementing ICT/IT/smart class of almost 40,000 education and training institutions across pan India believe &amp; recommended that the solution of stick PC has not been implemented as a solution in any state in India at such large level. Neither there are data points which indicates the successful implementation involving the deployment of Stick PC</p> <p>2) Also the stick PC with the 32 GB of internal memory is not able to cater the requirements . Also it is advisable to have the system which has <b>500 GB or 1 TB</b> of Internal memory in order to have the content available in a local environment in the schools</p> <p>3) Content &amp; learning software :- As the Project is conceptualized to achieve the following objectives described in the page no 29 <b>we Strongly recommended to include</b> following</p> <p>1) English language</p> <p>2) Content</p> <p>3) Training of Techers</p>	As per RFP
67	IL&FS	Section 3.2 Scope of works Page 29	<p>Infrastructure in each Digital/smart classroom:-</p> <p>1) 1 Projector</p> <p>2) 1 Stick/Mini PC</p> <p>3) 1 white board</p> <p>4) Speakers</p>	<p>4) We propose for the Inclusion of the Integrated Teaching Device as a alternate Solution for Projector with white board , stick/ mini PC &amp; Speaker with a multi-utility features embedded into single unit. An Integrated Computer Projector combines utility of projector &amp; stick/mini PC &amp; Speaker . Taking into account the utility of such device in education delivery, by being an All in-one and easy to use device; and also understanding the latest trends observed in Smart class Tenders in states like Maharashtra, Himachal Pradesh, Odisha and Puducherry. We would request the department to kindly consider deploying “Integrated Computer Projector” in place or as an option of the Projector with whiteboard , stick/ mini PC &amp; Speaker</p> <p><b>The benefits of Integrated Teaching Device over the stick PC are as Included in the Annexure A</b></p>	As per RFP
68	IL&FS	Section 2 Clause 2.19- Page no . 17	Delivery & installation	We kindly request the department to confirm all the sites are ready for installation of hardware in terms of adequate furniture , adequate electrical wiring inside the room.	Kindly refer corrigendum



Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
69	IL&FS	2.28 Liquidated Damages Page no 23	For Delay - In the event of delay in the supply and installation, specified above, the bidder shall be liable to pay a penalty @ Rs. 500/ per classroom per day for the delay in installation and commissioning. For the purpose of this clause, part of a week shall be considered a full week.  After a period of 4 weeks, liquidated damages will be charged as per the following:- • Notwithstanding the PICTES right to cancel the order, penalty for late delivery @0.1%of the total contract value will be charged for per school Punjab ICT Education Society (PICTES) RFP for Implementation of Digital Classroom Project 24 per week (or part of a week)	For the liquidated Damages these two clauses are contradictory to each other . We request to the department to clarify the Liquidated damages term. As per our understanding <b>the bidder shall be liable to pay a penalty @ Rs. 500/ per classroom per day for the delay in installation and commissioning. Please clarify</b>	Kindly refer corrigendum
70	IL&FS	General query	Scope of Work Punjab ICT Education Society intends to establish 21000 Digital/Smart classrooms in 5371 Govt. Schools across the State to enhance the teaching learning process with the help of IT infrastructure like Projector, Stick/mini PC, speakers & white board. It aims to integrate the latest teaching techniques to make learning more attractive and joyful	Since this project has large value & scale ( implementation of the establishment of 21000 Digital /Smart class room in 5371 Govt. Schools across the State) we request to the department to split the whole Project into zones wherein multiple partners can be selected by the Department. This shall help the department in overcoming the risk of working with a single partner and a comparative performance be assessed by the department and following benefits will prevail:  1) For meeting the project Implementation time line 2) State Government has better facility to monitor the Project .It does not depend upon the only one implementing agency 3) It is also easy for the bidder to meet the financial investment to Implement the project	As per RFP
71	Intel	"CPU (GHz)" under "Parameter" of Section " 2. Stick/Mini PC" in "Page No 33"	Quad core Intel Atom 1.84 Ghz, 2 MB Cache or higher or equivalent	We believe the mentioned clock speed of 1.84Ghz is optimum clock speed required. Hence any processor delivering upto 1.84Ghz Clock Speed with 2 MB Cache will meet the requirement. Kindly clarify the same.	Kindly refer corrigendum
72	Intel	"Internal/Flash Memory" under "Parameter" of Section " 2. Stick/Mini PC" in "Page No 33"	32 GB expandable upto 128 GB	Internal Storage of Compute Stick is 32GB eMMC and the same is expandable to 128 GB through External memory card. Hence please change the same to <b>"32 GB expandable upto 128 GB through external memory card"</b>	Kindly refer corrigendum
73	Intel	"Ports" under "Parameter" of Section " 2. Stick/Mini PC" in "Page No 33"	2 USB Ports (one USB must be free for future use like pen drive etc.), HDMI output, Audio out	Audio out in Compute stick form factor is via display unit through Intel HD Audio via HDMI supporting Multichannel Digital Audio. Hence kindly change the Audio Out to <b>" Audio via HDMI through Display unit"</b>	Kindly refer corrigendum

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
74	Karishma Computers	Page No. 14, Point No. 5 (Eligibility Criteria)	The average turnover of OEM of quoted products - Projectors must be Rs. 1000 crore respectively in last three financial years as on 31/03/2018.	Average Turnover for the OEM (Indian Entity) should be 1000 crore per year in last three financial years as on 31/03/2018 for the company as a whole (Total Turnover) & not only from Projector sales.	As per RFP
75	Karishma Computers	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request to change it to Ports : <b>2 x HDMI</b> (An additional HDMI port will help you to enable connectivity with third party mirroring devices in future such as Google Chromecast and Ezcast)	Kindly refer corrigendum
76	Karishma Computers	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Ports : HDMI, VGA, Audio In, Audio Out, 2-USB ports	Request you to <b>ADD</b> Ports : <b>VGA out</b> (This will help you to connect a desktop PC monitor in future), <b>Ethernet Interface</b> (This will help you to control a projector through LAN)	As per RFP
77	Karishma Computers	Page No. 32, Annexure A, Point No. 1 (Projector Technical Specifications)	Noise level in normal mode (dB) : less than 33	Request you to change it to Noise level in normal mode (dB) : <b>less than 40 dB</b> (This change will enable us to quote)	Kindly refer corrigendum
78	Karishma Computers	Page No 21 Point 2.25 a) (Terms & Conditions for Performance)	Bidder shall be responsible for comprehensive & onsite operation & maintenance of all equipments under the contract for a period of 3 years. Onsite comprehensive maintenance will include whole of the infrastructure viz. Hardware, System software, and installation (excluding nothing), etc. during 3 year contract period.	Warranty on the projector can be 3 years, but the warranty on the lamp being a consumable should be 1 year or 1000 hours whichever is earlier, the life of the lamp totally depends on the site conditions like voltage fluctuations, etc	As per RFP
79	Karvy	10	<b>Bid Validity</b> - All the prices and other terms and conditions of this proposal are valid for a period of 180 days from the last date of submission of bids.	Karvy Innotech Limited Proposal and the terms and conditions are valid till < 60 DAYS > unless extended in writing by Karvy Innotech Limited.	As per RFP
80	Karvy	24	<b>Limitation of Liability:</b> The maximum aggregate liability of successful bidder shall not exceed the total order value.	Total Liability of the bidder under this RFP, in respect of all claims arising under contract, under tort, statute or any theory of law, be capped to 10% the Total Contract Value.	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
81	Karvy	24	<p><b>Payment Terms :-</b> 90% amount of bill submitted will be made on pro-rata basis after the successful delivery, installation, commissioning of every 1500 digital/smart classrooms. Payment will be released within one month from the submission of bill and other required documents. However, date of start of contract will be as per clause no. 2.18.</p> <p>b) The remaining 10% of total contract value will be released in 3 yearly installments during the contract period as given below:-</p> <ul style="list-style-type: none"> <li>☐ 3% of total contract value at the end of 1st year.</li> <li>☐ 3% of total contract value at the end of 2nd year.</li> <li>☐ 4% of total contract value at the end of 3rd year.</li> </ul> <p>The first yearly payment would be due after twelve months from the date of start of contract. Subsequent installments will be released after every 12 months from the date previous installment was due</p>	<p>The payment shall be monthly / Quarterly in advance within 15 days of submission of invoice. If the payment is not received within 30 days from the due date while Karvy Innotech Limited has submitted its Invoice Karvy Innotech Limited reserves the right to suspend the services by prior intimation.</p> <p>Pertaining to the clause of paying first installement after 12 months from contract start date, request to amend the clause of paying it in quarterly arrears or half yearly.</p>	As per RFP
82	Karvy	23	<p><b>Liquidated Damages</b> - Notwithstanding the PICTES right to cancel the order, penalty for late delivery @0.1%of the total contract value will be charged for per school per week (or part of a week) delay in the specified delivery schedule subject to a maximum of 10% (Ten percent) of the order value which may further lead to termination of contract after 8 weeks &amp; liquidating of PBG. The PICTES can go for re-tendering at risk &amp; cost of defaulting party. The penalty so calculated shall be deducted from the payment to be made to the vendor or may be recovered from PBG.</p>	<p>Request to change the Penalty cap from 10 percent to 5 percent of the quarterly payable value. However these deductions are limited to respective quarter only and will not be carried forward to subsequent quarters in case of penalty exceeds the limit of maximum penalty.</p>	As per RFP
83	Karvy	25	<p><b>Termination of Contract</b> - The client may, without prejudice, to any other remedy for breach of contract, by written notice of default sent to the SI, terminate the contract in whole or in part if:</p> <ul style="list-style-type: none"> <li>☐ The SI fails to deliver any or all of the obligations within the time period(s) specified in the contract or any extension thereof granted by the client.</li> <li>☐ The SI fails to perform any other obligation(s) under the Contract.</li> <li>☐ Penalty for non-achievement of Service Level requirement reaches upto 20 % of six monthly payments in successive two payments.</li> <li>☐ The SI shall be given maximum of two opportunities of 30 days each to improve his service level and meet the Obligations as per the contract.</li> </ul>	<p>As per Karvy Innotech Limited standard terms and conditions, Termination shall be only in case of material breach by Karvy Innotech Limited or client after 30 days notice and cure period. Termination for convenience can be agreed if it's mutual right and defined notice of 90 days. Client shall pay termination fee equivalent to 90 days service charge. Client to pay for all services and products delivered till date of termination.</p> <p>In case of any termination customer shall make payment for any unrecovered value of service and product and any unamortized onetime costs. In case of Termination for other than Karvy Innotech Limited default, customer shall pay Exit Fee equivalent to 6 Month Charges. In case of any termination of contract, customer will pay for unrecovered value of all tools, hardware or software. No Refund. Reverse Transition and any continuing Service / Product will be agreed through CR. On the termination of this Agreement the customer shall not be entitled to any refund of such portion of the Maintenance Charge as have been paid in advance and relate to Maintenance Services which will not now be provided.</p>	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
84	Karvy	22	<p><b>Penalty Clause - 10% of TCV</b>            PICTES reserves its right to recover the amounts on account of penalties by any mode such as; revoking PBG or, adjusting from any payments to be made by the Corporation to the bidder. The vendor will also have a choice of depositing the amount due towards him on account of penalties by cash / cheque / draft / OTC / NEFT in favor of PICTES in which case penalties shall not be recovered by any other means.            Any penalty due during contract period will be adjusted against the half yearly payments. In case, the penalty is more than the half yearly payment, the penalty needs to be deposited by SI within 21 days of</p>	Penalty cap from 10 percent to 5 percent of the quarterly payable value. However these deductions are limited to respective quarter only and will not be carried forward to subsequent quarters in case of penalty exceeds the limit of maximum penalty.	As per RFP
85	Karvy	22	<p><b>Risk Purchase Clause:</b>            1)In case of default, the client has the right to arrange such task of maintenance/support at the risk and cost of SI, from any other source and shall be deducted from his next lease/contract payment.            2)Hiding of facts, misrepresentation, corrupt practices by the Bidder if revealed at any stage, would amount to forfeiture of EMD/ bank guarantee and subsequently the firm may also be blacklisted.</p>	Penalty cap from 10 percent to 5 percent of the quarterly payable value. However these deductions are limited to respective quarter only and will not be carried forward to subsequent quarters in case of penalty exceeds the limit of maximum penalty.	As per RFP
86	Karvy	14	<p><b>Eligibility Criteria:</b>            The average turnover of OEM of quoted products – Projectors &amp; Stick/Mini PC, must be Rs. 1000 crore &amp;Rs. 800 crore respectively in last three financial years as on 31/03/2018.</p>	Karvy Innotech Limited Propose to kindly remove clause of average turnover. As Karvy after taking over HCL services Ltd. has just started participating in SI Projects and HCL Services Limited itself has not done any such volume project in last 3 years.	As per RFP
87	Karvy	6	<p><b>Document Control Sheet:</b>            Last date and time for submission of bid.</p>	We are keen to participate and work with your esteemed department. Karvy Innotech Limited request to please extend date of submission of bid by 20 days.	Kindly refer corrigendum
88	LG	Annexure 'A' – Minimum Technical Specifications, Page 33	<p><b>2. Stick/Mini PC</b>, Quad core Intel Atom 1.84 Ghz, 2 MB Cache or higher or equivalent</p>	Kindly amend to Quad Core Intel Atom 1.44Ghz Base Frequency and 1.92 Ghz Turbo, as the latest specified processor matches hardware specifications like 2GB DDR3 RAM. Keeping Turbo frequency at 1.84 will rob the project of latest future ready technology without impacting cost.	Kindly refer corrigendum
89	LG		<p><b>2. Stick/Mini PC</b>, Preloaded Operating system::Window 10 (64 bit) Academic edition/Latest Android 4.0 or above/ Latest LTS version of Ubuntu (64 bit)</p>	Windows 10 (64 Bit) can run when RAM is 4 GB minimum. We request to make it Windows 10 (32Bit) for compatible performance since 2GB RAM is asked for elsewhere, please find attached Microsoft QA document.	Kindly refer corrigendum
90	LG		<p><b>2. Stick/Mini PC, Internal Flash Memory</b></p>	Basically the specifications do not allow expandable memory in internal but with SD card it can be expanded.	Kindly refer corrigendum
91	LG		<p><b>2. Stick/Mini PC</b>, Keyboard &amp; Mouse</p>	Keyboard and Mouse, if wireless, should be bought separately as these are only produced by different reputed OEM like Logitech. Targus etc who do not manufacture PC. Or, We instead suggest wired keyboard mouse.	Kindly refer corrigendum
92	LG		<p><b>2. Stick/Mini PC, Certifications</b></p>	BIS certifications under standard BS13252:2010 is mandatory( Page 15 Q. 15 BIS FAQ), BEE / Energy Star ( Sch 14 attchd) and EPEAT / EPR vide MeitY OM 33(3)/2017-IPHW is also required .	Kindly refer corrigendum

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
93	LG	Annexure 'A' – Minimum Technical Specifications, Page 34	3. <b>Speakers; Others</b>	Please incorporate button type volume control as well. LG makes with button type. This will allow for wider competition	Kindly refer corrigendum
94	LG	2.25 Terms and Conditions for Performance, Page 21	On-site comprehensive maintenance	Please make it mandatory for OEM to have own service center in all district headquarter for better service support.	As per RFP
95	LG	2.12 Eligibility Criteria, Page No 14,	<b>Serial No5.</b> The average turnover of OEM of quoted products – Projectors & Stick/Mini PC, must be Rs. 1000 crore &Rs. 800 crore respectively in last three financial years as on 31/03/2018.	We request the avergae turnover of OEM should be specified as sales revenue/ turnover of OEM in India.	As per RFP
96	Tata Class edge	Sec 2.12 Sub Pt 2, Pg 14	The Bidder should be ISO 9001:2008 or ISO 9001:2015 certified, which should be valid for the whole contract period.	Tata ClassEdge being a Division of Tata Industries follows its own interna mechanism of rigorous audits and doesn't opt for certifications like ISO 9000 etc. Is ISO certification mandatory clause without which the bidder is deemed as not a qualified bidder or this can be done without	Kindly refer corrigendum
97	Tata Class edge	Sec 2.12 Sub Pt 5, Pg 14	The average turnover of OEM of quoted products – Projectors & Stick/Mini PC, must be Rs. 1000 crore &Rs. 800 crore respectively in last three financial years as on 31/03/2018.	What happens in case the OEM doesn't have an average turn of 1000 crores in the past 3 years? We would request you to consider the product, If it meets the technical specifications of the products mentioned as per the Annexure A	As per RFP
98	Tata Class edge	Sec 2.12 Sub Pt 8, Pg 15	The Bidder should have a fully functional office in Mohali. If not, the selected bidder shall open its office within one month from the award of contract.	Tata ClassEdge, A division of Tata Industries has its Head office in Mumbai and 200 of its staff spread across india Works from their Home Office. Is this a mandatory clause without which a bidder would be disqualified?	As per RFP
99	Tata Class edge	Sec 2.15.1 Sub Pt d, Pg 16	Bidders shall ensure that only one make / brand is to be quoted for each items as per Performa 12.	The requirement is for more than 21000 classroom materials to be procured and implemented within a period of 120 days. None of the OEM stocks this quantity of materials and at the same the procurement of these numbers from single OEM becomes difficult. We would like to opt for Multiple OEM's with similar technical specifications.	As per RFP
100	Tata Class edge	Sec 2.19 Sub Pt , Pg 18	21319 Classrooms delivery and installation in 123 days	The installation locations could be rural in nature and the accessibility would also be far off with always a challenge of classroom and electricity availability. The timeline given roughly amounts to 173 Classrooms installation per day. Since the delivery of the materials would May we request to modify this to 100 Classrooms Installation per day	Kindly refer corrigendum
101	Tata Class edge	Sec 2.25 Sub Pt c, Pg 21	SI will hand over all the equipment's in working order to the new Service provider/school within one month after the expiry of contract. A certificate to this effect is required to be obtained by the SI from the new service provider/school and to be produced along with the final claim/release of PBG of the contract.	Since the new SI will not be known to us and there are high chances that there may / may not be a working relationship between the new SI & us. We request PICTES to take the requisite handover from us after the end of contract period.	As per RFP

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
102	Tata Class edge	Sec 2.25 Sub Pt f, Pg 22	SI would have to install and maintain any system software products procured by the society during the contract period of three years.	Tata ClassEdge doesn't have any working relationship with the software vendor from whom the software is being procured. The ownership over maintenance of the software product should be with the software Vendor. TCE would maintain the hardware systems operational for the performance of the software	As per RFP
103	Tata Class edge	Sec 2.27 Sub Pt a, Pg 23	SLA of 3 working days and penalty beyond the same	Since the 5371 schools are geographically very distant with many of classrooms being in rural areas, the SLA of 3 working days is unjust. We request you to revise this from 7 - 10 working days	As per RFP
104	Tata Class edge	Sec 2.29 Sub Pt a, Pg 24	90% amount of bill submitted will be made on pro-rata basis after the successful delivery, installation, commissioning of every 1500 digital/smart classrooms.	We request that atleast 50% of the contract value should be given in advance at the time of contract signing. 40% can be made on pro-rata basis after successful delivery of classrooms and the balance 10% as per Sec 2.29 Sub Pt b on pg 24	As per RFP
105	Tata Class edge	Sec 3.2 Pg 30	Item Description	<p>1. The Stick PC identified for a solution to smart classrooms are not a sustainable solutions. These are not scalable and may not serve the society in case they decide to bring advance level of software solutions for students benefits. Moreover given its size, there are high probability of theft.</p> <p>2. No Interactivity - The solutions do not involve any interactivity feature. The e-learning content are best learned in interactive mode and hence we would strongly recommend to have interactive solution.</p> <p>3. No Cabinet - There are no cabinets requested in the BOM for housing of the Mini PC</p> <p>4. No UPS - There are no UPS in the BOM. It would be an essential part towards protection of the Electronic equipments.</p>	As per RFP
106	Tata Class edge	Annexure A, Sub Pt 1, Pg 32.	Projector	The Technology mentions is LCD. We would like to propose DLP projectors. Also we would require clarity on whether these are the traditional Long throw projectors or the short throw projectors	Kindly refer corrigendum
107	Quess	DEFINATIONS, Page No. 4	<p>DEFINATIONS</p> <p>Abbreviation:</p> <p>Bidder: Firm / company / business entity who submits bid in response to this tender.</p> <p>SI: System Integrator with whom the client signs the agreement</p>	<p>Request to Amend/Modify the Clause as:</p> <p>Bidder: Firms/Companies/business entities who submits bid in response to this tender</p> <p>SI : An entity with at least two or more partners/firms/businesses who have mutually agreed upon, legally vetted to deliver the scope of work with whom the client signs the agreement.</p> <p>Considering the synergies across System Integrators in India and evolving trends in the country, and also being very well aware about the digitization &amp; implementation of e-Learning Centers/Smart schools have commenced in the recent years, we hope that you shall identify potential players with capabilities for implementation of the same. We request you to consider a bid through Consortium (at least of 2 members; One Lead Bidder &amp; Consortium Partner) that would enable System Integrators to put up a responsive competitive techno-commercial bid and associate in implementing this project of this scale.</p>	As per RFP

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
108	Quess	2.12 Eligibility Criteria Page No. 14	The Bidder must have executed at least one similar project worth Rs. 10 crore or two projects worth Rs. 5 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department	Request to Amend/Modify the Clause as:  The Bidder (Lead member or Consortium partner) must have executed at least one similar project worth Rs. 10 crore or two projects worth Rs. 5 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department	As pe RFP
109	SMC	Section – 11, Page-6	EDM has to be 2Cr, out of which 25% would be E-transfer & 75% would be BG. BG would be for bidding period + 60 days	Since the amount is large in nature, the cost of finance will get added to the value of the bid. Our suggestion is it should be lower depending on product category.	As per RFP
110	SMC			Any Exception to MSME or startup Company, please advice ..	As per RFP
111	SMC	Section – Section 2.2 –d , Page- 9	Current bidding is for all products consolidated by single point (Vender quoting have to quote for all product )	The products mentioned in the bid document are from multiple manufactures and one might not be experience with all of the products. Hence request you for allowing to quote separate products and only 1 product segment.	As per RFP
112	SMC			This would help in to pull experts of that segment	As per RFP
113	SMC			Example of sub division :- 1. Mini PC / Compute Stick	As per RFP
114	SMC			2. Projector	As per RFP
115	SMC			3. White board / Smart board	As per RFP
116	SMC			4. Speaker	As per RFP
117	SMC	Section 2.12/ 4, Page 14	Past projects value is mentioned as 10 Cr single or 5Cr. X 2 projects	In case of allowance of quotation on product wise, would it remain same or it would be getting lower from current value.	As per RFP
118	SMC	Section 2.12/1, Page 14	Company Consortium / Startup option is not there	Since the magnitude and required experience of this product is large in nature, we request for allowing bidding through Consortium and startup should be there	As per RFP
119	Acer	Section 2.12- Page 15, point no 8	The Bidder should have a fully functional office in Mohali. If not, the selected bidder shall open its office within one month from the award of contract.	We request you to kindly consider Mohali OR Chandigarh office	As per RFP
120	Acer	Section 2.19- Page no 18- Delivery & Installation	1-22 days and 115-123 for completion of installation of equipments	we request you to kindly increase the overall installation period to 180 days and LD will be applicable after 180 days.	Kindly refer corrigendum
121	Acer	Annexure 'A' – Minimum Technical Specifications: Page 32- Projector & White Board	Parameter- technology- LCD	We request you to kindly incorporate other technologies for the projector. Thus LCD/DLP should be introduced to make the tender specification neutral.	Kindly refer corrigendum
122	Acer	Annexure A- Stick/Mini PC- Page 33	Internal/Flash Memory- 32 GB expandable upto 128 GB	We request you to kindly change the memory expandability upto 64GB	As per RFP
123	Acer	Annexure A- Stick/Mini PC- Page 33	WiFi- dual band Wi-Fi enabled	As per industry standard Wi-Fi is a/b/g/ac. We request you to kindly change the dual band wi-fi to a/b/g/ac	Kindly refer corrigendum
124	Acer	Annexure A- Stick/Mini PC- Page 33	Preloaded Operating system: Window 10 (64 bit) Academic edition/Latest Android 4.0 or above/ Latest LTS version of Ubuntu (64 bit)	We request you to kindly clarify/elaborate the point. Which OS is exactly required by the customer and its version should be clearly described. This will help bidder/OEM to position the product.	Kindly refer corrigendum

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
125	Acer	Annexure A- Stick/Mini PC- Page 33	Other features- Should support English, Punjabi & Hindi languages	Kindly clarify on the feature asked in detail. As we understand the content provided by customer should run on these languages will automatically run accordingly.	Clarified in meeting
126	Acer	Annexure A- Stick/Mini PC- Page 33	Keyboard & Mouse: Wireless Multimedia Keyboard & mouse with batteries	we request you to kindly make KB and Mouse of OEM brand of the same make of the stick PC/ Mini PC	As per RFP
127	Benq	<b>3.3</b> Section: Annexure 'A' – Minimum Technical Specifications Page No. : 32	Technology : LCD	Today, DLP is Dominant Projection Technology in the world with more than 50% Market share. and within India its more than 60% Market Share. DLP has has many advantages to the Education Customers due to Sealed engine to avoid dust particles and higher contrast ratio for better Readability in Classroom and many more. Adding DLP Technology will avoid Monopoly & give equal preference to both the technologies (LCD & DLP). So request you to consider either only DLP Technology or Include DLP / LCD Technology in Projection System	Kindly refer corrigendum
128	Benq	<b>3.3</b> Section: Annexure 'A' – Minimum Technical Specifications Page No. : 32	Brightness & Color brightness (Lumens) : 3500 ANSI Lumens or higher	There is no method to measure Color Light output (there is no Wavelength Information). Mentioning Color & White Light Brightness, is preferred to one Technology and creating Monopoly situation. Being an open tender, suggested to mention only Projector Brightness.	Kindly refer corrigendum
129	Benq	<b>3.3</b> Section: Annexure 'A' – Minimum Technical Specifications Page No. : 32	Keystone Correction: Automatic	Automatic Keystone correction won't impact the Projector Performance in Classroom, it will give just Installation flexibility. Vertical Keystone correction is available in all the Projector brands, whereas Automatic keystone is not part of standard features for Projector. To avoid Monopoly situation this feature must be changed to Manual Vertical $\pm$ 30 degrees. With this most of the brands will participate and give Competitive Prices	Kindly refer corrigendum
130	Benq	<b>3.3</b> Section: Annexure 'A' – Minimum Technical Specifications Page No. : 32	Ports: HDMI, VGA, Audio In, Audio Out, 2-USB ports	Since Projector will be hung from ceiling and is impossible to use the USB ports. As Projector will function as an Display only device, so requested to consider these ports as Optional connectivity and avoid Monopoly situation, so that all the brands get chance to participate	Kindly refer corrigendum
131	Benq	<b>3.3</b> Section: Annexure 'A' – Minimum Technical Specifications Page No. : 32	Noise Level in Normal Mode (dB) : less than 33	Request to consider Less than or Equal to 33dB Noise Level in Normal Mode	Kindly refer corrigendum



Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department						
132	Hitachi	3.3 Section: Annexure 'A' –	Contrast Ratio (Minimum) (pixels) : 10000 : 1 or better	Contrast Ratio : Increase from 10000:1 to 15000:1.	Kindly refer corrigendum						
133	Hitachi	3.3 Section: Annexure 'A' – Minimum Technical Specifications Page No. : 33	Ports: HDMI, VGA, Audio In, Audio Out, 2-USB ports	USB ports : To specify USB-A & USB-B as per functionality	Kindly refer corrigendum						
134	Hitachi	3.3 Section: Annexure 'A' – Minimum Technical Specifications Page No. : 34	Ports: HDMI, VGA, Audio In, Audio Out, 2-USB ports	Network / LAN Port: In a school environment networking will be an added advantage for the uses of the contents from the server, we would recommend to include this .	As per RFP						
135	Hitachi	Clause 2.25 (e) Page N. : 21-22		Warranty : Physical & Electrical damage will not be covered	Kindly refer corrigendum						
136	Hitachi	Clause 2.12 (2) Page N. : 14		ISO : Remove it for bidder but retain it for OEM	Kindly refer corrigendum						
137	Hitachi	Clause 2.12 (3&5) Page N. : 14		Turnover : 25 Cr for bidder & 1000 Cr for OEM is at higher side . Request to bring down (5 Cr for bidder & 100 Cr for OEM) for better participation	Kindly refer corrigendum						
138	Hitachi	Clause 2.12 (4) Page N. : 14		Project Experience : 2 x 5 Cr each PO is very high and difficult in projector business. This needs to be reduced.	Kindly refer corrigendum						
139	Hitachi	Clause 2.19 Page N. : 18		Delivery & installation : 22-122 days is not sufficient & feasible. It should be starting from 90 days for delivery( from PO receipt date).	Kindly refer corrigendum						
140	Promark	Annexure 'A' – Minimum Technical Specifications Page no 32	White Board 6'X4'Size matte finished marker writing board with aluminum section trim in powder coated matt finished paint. Board should be mounted on wall	Technical Specifications are wrong because the suitable product we have for this is writing cum projection board. Complete specifications submitted in separate sheet. Specifications are as per the DGS&D and DSD Haryana tender.	Kindly refer corrigendum						
141	Promark	Annexure 'A' – Minimum Technical Specifications Page no 32	<table border="1"> <thead> <tr> <th>No. of days from the date of signing of agreement</th> <th>No. of Smart Classrooms shall be installed &amp; commissioned</th> <th>Penalty in case of delay</th> </tr> </thead> <tbody> <tr> <td>1-22</td> <td>No condition</td> <td>-</td> </tr> </tbody> </table> with it. Board	No. of days from the date of signing of agreement	No. of Smart Classrooms shall be installed & commissioned	Penalty in case of delay	1-22	No condition	-	1. Since the writing cum projection board is not an electronic item and it should be considered as separate item. 2. Delivery and production of this product will be much faster as compared to the other products. 3. Preference should be given to the Punjab State Manufacturers as per the State Government Industry policy	As per RFP
No. of days from the date of signing of agreement	No. of Smart Classrooms shall be installed & commissioned	Penalty in case of delay									
1-22	No condition	-									

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department																															
142	Promark	2.12 Eligibility Criteria Page no. 14	<table border="1"> <tr><td>23-29</td><td>1500</td></tr> <tr><td>30-36</td><td>1500</td></tr> <tr><td>37-43</td><td>1500</td></tr> <tr><td>44-50</td><td>1500</td></tr> <tr><td>51-57</td><td>1500</td></tr> <tr><td>58-64</td><td>1500</td></tr> <tr><td>65-71</td><td>1500</td></tr> <tr><td>72-78</td><td>1500</td></tr> <tr><td>79-86</td><td>1500</td></tr> <tr><td>87-93</td><td>1500</td></tr> <tr><td>94-100</td><td>1500</td></tr> <tr><td>101-107</td><td>1500</td></tr> <tr><td>108-114</td><td>1500</td></tr> <tr><td>115-123</td><td>1819</td></tr> <tr><td><b>Total</b></td><td><b>21319</b></td></tr> </table>	23-29	1500	30-36	1500	37-43	1500	44-50	1500	51-57	1500	58-64	1500	65-71	1500	72-78	1500	79-86	1500	87-93	1500	94-100	1500	101-107	1500	108-114	1500	115-123	1819	<b>Total</b>	<b>21319</b>	As per clause no. 2.28 (Liquidated damages) worth Rs. 10 'SUs/ Banks e attach i y concerned	If the white board is considered as separate item so this should be revised as must have executed minimum order of fifty lacs in the last four years.	As per RFP
23-29	1500																																			
30-36	1500																																			
37-43	1500																																			
44-50	1500																																			
51-57	1500																																			
58-64	1500																																			
65-71	1500																																			
72-78	1500																																			
79-86	1500																																			
87-93	1500																																			
94-100	1500																																			
101-107	1500																																			
108-114	1500																																			
115-123	1819																																			
<b>Total</b>	<b>21319</b>																																			
143	Promark	2.12 Eligibility Criteria Page no. 14		Rs. 25 crore for operation &	If the white board is considered as separate item so this should be revised as annual turnover of minimum five crores for the last three years.	As per RFP																														
144	Landmark		aluminum section trim in powder coated matt finished paint. Board should be mounted on wall	with	Writing board with vitreous enamelled steel sheet top surface board colour white purpose writing cum projection screening writing with dry marker ink, %age gloss at 60 degree lead 60 min pasted on 9mm MDF board back side GI sheet thickness 0.25mm fitted with aluminum anodized frame.	Kindly refer corrigendum																														
145	Abhilasha				Allow consortium bids sop that more parties can participate and eligibility criteria can be full filled by all the consortium member combined and this will give you more competition.	As per RFP																														
146	Abhilasha	Page no. 14, clause 2.12	Turnover		You have asked annual avg. turnover of Rs. 25 crore from supply, installation and maintenance service of IT hardware products whereas it is suggested that if this condition is relaxed and the performance is open to all by allowing experience in any education item you will get better rates.	Kindly refer corrigendum																														
147	Dell	Annexure- A Minimum Technical Specifications, Section 3.3 Page No.33	Please add "The Monitor , KBD and Mouse should be of same make as that of OEM, minimum 18.5" TFT or Above"		It will make OEM accountable and less chance of failures as everything is an unit sourcing them from multiple vendors will have integraryion issues	As per RFP																														
148	Dell	Annexure- A Minimum Technical Specifications, Section 3.3 Page No.33	Add Mounting Bracket for additional security		The thin PC should be mounted at the back of the monitor	As per RFP																														
149	Dell	Annexure- A Minimum Technical Specifications, Section 3.3 Page No.33	RAM- 3GB		RAM Size should be min 4GB or aove as Windows requires minimum 4Gb for efficient functioning	As per RFP																														
150	Dell	OEM Criteria, Section 2.12 age No. 14	OEM should have minimum 50 support staff in India on its own payroll		For Better accountability and quicker resolution of problem	As per RFP																														
151	HLBS Techpvt. Ltd.	2.12 & 14 no. page	The bidder must have an average annual turnover of Rs. 25 crore for last 3 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products.		Please make generic eligibility criteria the avg. annual turnover for bidder Rs. 20 Crore, so more bidder can participate in this project	Kindly refer corrigendum																														

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
152	Larsen & Toubro	2.29 Schedule of Payment, Page No. 24	<p>a) 90% amount of bill submitted will be made on pro-rata basis after the successful delivery, installation, commissioning of every 1500 digital/smart classrooms. Payment will be released within one month from the submission of bill and other required documents. However, date of start of contract will be as per clause no. 2.18.</p> <p>b) The remaining 10% of total contract value will be released in 3 yearly installments during the contract period as given below:-</p> <ul style="list-style-type: none"> <li>* 3% of total contract value at the end of 1st year.</li> <li>* 3% of total contract value at the end of 2nd year.</li> <li>* 4% of total contract value at the end of 3rd year.</li> </ul> <p>c) The first yearly payment would be due after twelve months from the date of start of contract. Subsequent installments will be released after every 12 months from the date previous installment was due</p> <p>d) Any payments shall be made as per actual on pro-rata basis after adjusting penalties (if any) as applicable. Penalty for not meeting SLA requirements during contract period may be recovered from Performance Bank Guarantee (PBG) as and when required.</p>	<p>Request to modify the Schedule of Payment as follows:</p> <p>a) 10% of total contract value as Mobilization advance, 75% of total contract value after the successful delivery at every 100 digital/smart classrooms on pro-rata basis, 10% of total contract value after installation and commissioning of every 100 digital/smart classrooms on pro-rata basis. Payment will be released within one month from the submission of bill and other required documents. However, date of start of contract will be as per clause no. 2.18.</p> <p>b) The remaining 5% of total contract value will be released in 3 yearly installments during the contract period as given below:-</p> <ul style="list-style-type: none"> <li>* 2% of total contract value during 1st year in equal quarterly installments.</li> <li>* 2% of total contract value during 2nd year in equal quarterly installments.</li> <li>* 1% of total contract value during 3rd year in equal quarterly installments.</li> </ul> <p>c) The first yearly payment would be due after twelve months from the date of start of contract. Subsequent installments will be released after every 12 months from the date previous installment was due</p> <p>d) Any payments shall be made as per actual on pro-rata basis after adjusting penalties (if any) as applicable. Penalty for not meeting SLA requirements during contract period may be recovered from Performance Bank Guarantee (PBG) as and when required.</p>	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
153	Larsen & Toubro	2.19 Delivery and Installation, Page No. 18	a) All items shall be delivered, installed & commissioned successfully at nominated locations is as given below from the date of signing of agreement:-	<p>Kindly modify the Delivery and Installation timeline as follows:</p> <ol style="list-style-type: none"> <li>1. Mobilization- Within 45 days from the date of contract signing</li> <li>2. Delivery at 21319 classrooms- Within 210 days from the date of contract signing</li> <li>3. Installation and Commissioning- Within 360 days from the date of contract signing</li> </ol>	Kindly refer corrigendum

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
154	Larsen & Toubro	2.28 Liquidated Damages, Page No. 23	<p>For Delay - In the event of delay in the supply and installation, specified above, the bidder shall be liable to pay a penalty @ Rs. 500/ per classroom per day for the delay in installation and commissioning. For the purpose of this clause, part of a week shall be considered a full week. After a period of 4 weeks, liquidated damages will be charged as per the following:-</p> <ul style="list-style-type: none"> <li>• Notwithstanding the PICTES right to cancel the order, penalty for late delivery @0.1%of the total contract value will be charged for per school per week (or part of a week) delay in the specified delivery schedule subject to a maximum of 10% (Ten percent) of the order value which may further lead to termination of contract after 8 weeks &amp; liquidating of PBG. The PICTES can go for re-tendering at risk &amp; cost of defaulting party. The penalty so calculated shall be deducted from the payment to be made to the vendor or may be recovered from PBG.</li> </ul>	<p>Request to amend the clause as follows: "For Delay - In the event of delay in the supply and installation, the bidder shall be liable to pay a penalty @ Rs. 250/ per classroom per day for the delay in installation and commissioning. For the purpose of this clause, part of a week shall be considered a full week. After a period of 4 weeks, liquidated damages will be charged as per the following:-</p> <ul style="list-style-type: none"> <li>• Notwithstanding the PICTES right to cancel the order, penalty for late delivery @0.05% of the total contract value undelivered value will be charged for per school per week (or part of a week) delay in the specified delivery schedule subject to a maximum of 5% (Five percent) of the order value which may further lead to termination of contract after 8 weeks &amp; liquidating of PBG. The PICTES can go for re-tendering at risk &amp; cost of defaulting party. The penalty so calculated shall be deducted from the payment to be made to the vendor or may be recovered from PBG.</li> </ul>	As per RFP
155	Larsen & Toubro	-	New Clause proposed - Assignment Clause	<p>In order to have better working capital for the project we propose an Assignment clause as below to be incorporated in the contract, which shall allow us to bill discount with financing institution.</p> <p>Assignment Clause (new Clause proposed) :</p> <p>"The Contractor shall not, without the express prior written consent of the Employer, assign to any third party the Contract or any part thereof, or any right, benefit, obligation or interest therein or there under, except that the Contractor shall be entitled to assign either absolutely or by way of charge any monies due and payable to it or that may become due and payable to it under the Contract to any Financial Institution(s) or Bank(s) or NBFC(s). In the event the Contractor assigns the monies due and payable to it or that may become due and payable to it, under the Contract, to any Financial Institution(s) or Bank(s) or NBFC(s), the Employer shall acknowledge the intimation letter it may receive from such financial institution(s) or Bank(s) or NBFC (s). If the Employer does not reply within 15 days of the receipt of the intimation letter, it can be considered as "acknowledged by the Employer". Furthermore the Employer will provide an indicative date by when the funds will be released to the Contractor as a measure of comfort for the decisions of Financial Institution(s) or Bank(s) or NBFC(s)".</p> <p>This clause will enable improvement in cash flow and hence encourage participation by</p>	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
156	Larsen & Toubro	2.12 Eligibility Criteria, Page No. 14	3. The bidder must have an average annual turnover of Rs. 25 crore for last 3 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products.	Request to amend the criteria as below: "3. The bidder must have an average annual turnover of <b>Rs.200</b> crore for last 3 financial years as on 31/03/2018 from supply, installation & maintenance services of IT hardware products."	Kindly refer corrigendum
157	Larsen & Toubro	2.12 Eligibility Criteria, Page No. 14	4. The Bidder must have executed at least one similar project worth Rs. 10 crore or two projects worth Rs. 5 Cr each in Govt. Sector/ PSUs/ Banks in the last three financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department.	Kindly modify the mentioned eligibility criteria as: "4. The Bidder must have executed atleast one project involving IT/ICT components worth Rs. 100 crore in Govt. Sector/ PSUs/Banks in the last five financial years as on 31 March 2018. Please attach purchase order/ supply order copies along with installation report/completion certificate of these orders duly signed by concerned department."	Kindly refer corrigendum
158	Larsen & Toubro	2.12 Eligibility Criteria, Page No. 14	5. The average turnover of OEM of quoted products – Projectors & Stick/Mini PC, must be Rs. 1000 crore &Rs. 800 crore respectively in last three financial years as on 31/03/2018.	Request to delete this clause as this clause may limit OEMs participation.	As per RFP
159	Larsen & Toubro	2.11 Disqualifications, Page No. 13	c) Submitted a bid that is not accompanied by required documentation or is non- responsive; h) Not submitted in the format as specified in the Tender Document. k) Submitted incomplete information, subjective, conditional offers and partial Offers submitted.	Request Tender Evaluation committee to seek clarification from the bidder before considering disqualification of bid in the mentioned grounds.	As per RFP
160	Larsen & Toubro	2.15.1 Technical Bid, Page No. 16	d) Bidders shall ensure that only one make / brand is to be quoted for each items as per Performa 12. In case any of the items of the list is found quoted with more than one brand, the bid shall be out rightly rejected. Also word such as equivalent / reputed make / not applicable etc. will lead to rejection of bid. Only those bidders shall qualify technical bid who comply with all the technical specifications mentioned in Annexure A.	As System Integrator, We are responsible to meet the technical specification and SLA levels for the entire technical Solution. In this regard we suggest that we shall propose multiple makes which are technically equivalent and would meet RFP requirements.  This will help the SI to offer a very competitive price to the customer by taking aggressive risks on their costs, which will totally benefit the customer. If only one make is insisted the vendor does not support the SI in times and therefore the costs go up considerably.  For your Kind information, in almost all of the government contracts there is a list of Compendium of Suppliers approved for each of their item required for the Project. This list is made part of the contract.  During execution of the contract, the SI/Contractor shall have to supply materials of makes/vendors who are in that list only. Hence we request you to kindly accept the same.	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
161	Larsen & Toubro	2.2 General Bid Conditions, Page No. 9	d) The Bidder must furnish Earnest Money Deposit (EMD) as mentioned in Document Control Sheet. 25% of EMD Cost shall be submitted through e-payment mode and remaining 75% may be in the form of Bank Guarantee from any commercial bank duly signed (Proof shall be uploaded along with prequalification bid documents) and original will be submitted at the time of opening of Pre-Qualification bid. The EMD in form of BG should remain valid for a period of 90 days beyond the final tender validity period.	Request to accept 100% value of Earnest Money Deposit (EMD) in the form of Bank Guarantee and kindly provide Bank Guarantee format. As per the guidelines of Dept. of Financial Services, Ministry of Finance, Govt. of India (MOF), a separate advice of Bank Guarantee is to be sent to the advising bank ie. Beneficiary's bank through SFMS only, after which only paper Bank Guarantee could become operative. In view of above we request you to provide us following details: - Beneficiary's Bank & branch name - Bank Code - IFSC code -	As per RFP
162	Larsen & Toubro	2.15.2 Demonstration of proposed solution & Submission of Sample Items, Page No. 16	a) The bidder shall submit one samples of the quoted product at PICTES office, Mohali at the time of opening of Technical bid. b) After technical evaluation, bidders are required to demonstrate of proposed solution on date & time decided by the PICTES. c) The sample items of unsuccessful bidder shall be returned after the opening of commercial bid. d) The samples submitted by successful bidder shall not be returned and these items will be considered as free of cost samples.	Request to modify as follows: a) The bidder shall submit one samples of the quoted product at PICTES office, Mohali at the time of opening of Technical bid. b) After technical evaluation, bidders are required to demonstrate of proposed solution on date & time decided by the PICTES. The date of demonstration shall be intimated to the bidders in advance of atleast 10 days before the due date of demonstration. c) The sample items of unsuccessful bidder shall be returned after the opening of commercial bid. d) The samples submitted by successful bidder shall not be returned and these items will be considered as free of cost samples.	As per RFP
163	Larsen & Toubro	DEFINITIONS, Page No. 4	Acceptance certificate Certificate on successful completion of acceptability test, receipt of deliverables etc., and after the client is satisfied with the working of the entire set up, the acceptance certificate will be issued. The date on which such certificate is signed shall be deemed to be the date of start of the contract.	We understand that acceptability test shall be conducted as per OEM standards and the date on which Acceptance certificate is signed shall be deemed to be the date of start of Warranty period. Kindly confirm.	As per RFP
164	Larsen & Toubro	2.2 General Bid Conditions, Page No. 9	f) PICTES reserves the right to reject or accept or withdraw the tender in full or part without assigning any reasons thereof and revising quantity as per requirement of department. No dispute of any kind can be raised against the rights of PICTES in any court of law or elsewhere. The bidder will accept all conditions of the Bid Document unconditionally or depending upon the decisions of the Tender Evaluation committee. Conditional bid shall be rejected straight way.	Kindly amend the clause as: "f) PICTES reserves the right to reject or accept or withdraw the tender in full or part without assigning any reasons thereof and revising quantity as mentioned in RFP as per requirement of department. No dispute of any kind can be raised against the rights of PICTES in any court of law or elsewhere. The bidder will accept all conditions of the Bid Document unconditionally or depending upon the decisions of the Tender Evaluation committee. Conditional bid shall be rejected straight way"	As per RFP

Sr.no.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
165	Larsen & Toubro	2.2 General Bid Conditions, Page No. 9	g) Tender Evaluation Committee reserves the right not to accept the Lower Price bid without assigning any reason whatsoever and the bidder will not challenge such decision on any forum what so sever.	Kindly amend the clause as "g) Tender Evaluation Committee reserves the right not to accept the Lower Price bid without assigning any reason whatsoever <del>and the bidder will not challenge such decision on any forum what so sever.</del> "	As per RFP
166	Larsen & Toubro	2.2 General Bid Conditions, Page No. 9	k) PICTES reserves the right to increase/decrease the quantity of hardware/no. of schools or cancel the whole contract at any time during the contract period. The SI shall have no right to challenge such decision on any forum/court what so sever.	Kindly modify the clause as "k) PICTES reserves the right to increase/decrease the quantity of hardware/no. of schools or cancel the whole contract at any time during the contract period. The SI shall have no right to challenge such decision on any forum/court what so sever."	As per RFP
167	Larsen & Toubro	2.2 General Bid Conditions, Page No. 9	l) PICTES also reserves the right to increase (maximum 10%) or decrease (maximum 30%) the quantity of the equipment at the any time during the installation period.	Request to modify as follows: "l) PICTES also reserves the right to increase (maximum 10%) or decrease (maximum <b>10%</b> ) the quantity of the equipment at the any time during the installation period."	Kindly refer corrigendum
168	Larsen & Toubro	2.2 General Bid Conditions, Page No. 10	m) The Lowest price of items arrived through this tender will be used as a rate contract for further purchase, if any.	We presume that this clause is applicable to the bid validity period. Please confirm.	Kindly refer corrigendum
169	Larsen & Toubro	Performa 9, Page No. 45	That in the event of any decrease in the quoted rates, we undertake to reduce rates correspondingly from the date the rates have been reduced.	Request you to delete this clause.	As per RFP



Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
170	Larsen & Toubro	2.43 Price fall, Page No. 27	<p>a) The bidder shall submit an undertaking that the prices charged for the items/ Services supplied under the contract by the bidder shall in no event exceed the lowest price at which the bidder sells the items or offers to sell items of identical description to any Department of the Central or State Government or any Statutory undertaking of the central or State Government, as the case may be, during the currency of the contract.</p> <p>b) If, at any time during "the term" the bidder reduces the sale price, sells, or offers to sell such items to any person/organization including the purchaser or any Department of State or Central Government or any statutory Undertaking of the Central or State Government as the case may be, at a price lower than the price chargeable under the contract, the Bidder shall forthwith notify such reduction, or sale or offer to sell to the purchaser and the price payable under the contract for the supply of material after the date of coming into force of such reduction or sale or offer to sell shall stand correspondingly reduced in case of a subsequent reorder of the product.</p>	Request you to delete this clause.	As per RFP
171	Larsen & Toubro	3.3 Specifications and Quantity, Page No. 31	f) The bidder must submit MAF certificate from the all OEM's with an undertaking regarding validity product life of 5 years and stating that they would provide technical support for the equipment in terms of spares, replacement and repairs/ patches/ upgrades etc.	Request you to amend the clause as below: "f) The bidder must submit MAF certificate from the all OEM's with an undertaking regarding validity product life of 5 years and stating that they would provide technical support for the equipment in terms of spares, replacement and repairs/ patches/ upgrades etc."	Kindly refer corrigendum
172	Larsen & Toubro	3.2 Scope of Work, Page No. 30	h) Any other software required would be procured separately by the society. The SI would have to install/reinstall and maintain system/application software products during the contract period of three years. SI shall also responsible for installation/reinstallation of any system/application software products as decided by the client.	Kindly delete this clause. The SI shall be responsible for Hardware/Software supplied by them.	As per RFP
173	Larsen & Toubro	2.15.3 Commercial Bid, Page No. 16	e) The prices will be valid for 180 days (inclusive of holidays) from the date of issue of work order. The bidder shall be required to provide service and support services for additional units at the specified Schools/ locations	<p>a) We understand that the prices will be valid for 180 days (inclusive of holidays) from the date of submission of bid. Please confirm.</p> <p>b) Please modify the clause as: The bidder shall be required to provide service and support services for the units supplied by them as part of this bid at the specified Schools/ locations.</p>	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
174	Larsen & Toubro	2.16 Award of Contract, Page No. 17	c) Wilful violation of the bid process by the selected bidder shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security (EMD), in which event the client may choose to award the work to another bidder or call for fresh bids. In such a scenario PICTES may blacklist the concerned bidder for participation in State government projects.	Request to modify clause as: "c) Wilful violation of the bid process by the selected bidder shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security (EMD), in which event the client may choose to award the work to another bidder or call for fresh bids. In such a scenario PICTES may blacklist the concerned bidder for participation in State government projects."	As per RFP
175	Larsen & Toubro	2.20 Inspection / Benchmarking, Page No. 19	Pre-Delivery- PICTES or its nominated agency will carry out pre-dispatch inspection of all the equipments at factory/storage on a sample basis. Bidder shall inform their readiness for the inspection at least 7 days in advance. Inspection of the equipments to be supplied will be carried out at Bidder's factory/site located in India only. The costs of inspection such as travel, lodging and boarding of the PICTES's Staff / Agency should be borne by the vendor. The team will generally consist of up to five (5) officials.	Please clarify that Pre-Delivery Inspection shall be done only once after the contract signing & before the products despatch and it will not be applicable for each lot of delivery.	As per RFP
176	Larsen & Toubro	2.25 Terms and Conditions for Performance, Page No. 21	e) If any equipment/parts damaged for any reason during the contract period, the SI is liable to replace the same with the same or higher configuration with no extra cost. The downtime due to such components would be taken into account for calculation of SLA. All breakdown calls in Hardware/Software installed in labs are to be resolved by SI irrespective of reason of fault i.e. Physical & Electrical damage.	Request to modify clause as: "e) If any equipment/parts damaged for any reason during the contract period, the SI is liable to replace the same with the same or higher configuration with no extra cost. The downtime due to such components would be taken into account for calculation of SLA. All breakdown calls in Hardware/Software installed in labs are to be resolved by SI irrespective of reason of fault i.e. Physical & Electrical damage."	Kindly refer corrigendum
177	Larsen & Toubro	2.25 Terms and Conditions for Performance, Page No. 22	f) SI would have to install and maintain any system software products procured by the society during the contract period of three years.	Please modify as "SI would have to install and maintain system software products procured by <b>them as part of this bid</b> during the contract period of three years."	As per RFP
178	Larsen & Toubro	2.25 Terms and Conditions for Performance, Page No. 22	k) Client at his own cost can move the equipment from one location to another with the help of SI. PICTES shall bear all the charges for such shifting and the SI should be responsible for reinstallation of hardware.	Request to delete this clause.	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
179	Larsen & Toubro	2.27 Service Level Agreement & Penalty, Page No. 22	<p>a) All below penalties shall be levied on the selected Bidder for any failure happened on selected bidder part in any of the agreed terms &amp; Condition. If at any stage of the contract department finds that the services of the bidder are not upto the mark or as per the terms &amp; conditions of the agreement, department reserve the right to cancel the contract or/and forfeiture of earnest money/ Performance Bank Guarantee or/and blacklisting the selected bidder from any subsequent bidding participation in the Department of Education, Government of Punjab.</p> <p>☑ Installation: In case of delay, the SI will be liable to pay penalty and liquidated damages as per para 2.28 below.</p> <p>☑ Operation &amp; Maintenance: - To be calculated as given below:- Item-All items including installation Time for closing calls-3 working days Penalty per day for delayed service- Rs. 100/- *The time of delay/ default for determination of penalty will be calculated from the time of lodgment of complaint at the online portal/dedicated toll free number/e-mail/ fax/online.</p> <p>b) PICTES reserves its right to recover the amounts on account of penalties by any mode such as; revoking PBG or, adjusting from any payments to be made by the Corporation to the bidder. The vendor will also have a choice of depositing the amount due towards him on account of penalties by cash / cheque / draft / OTC / NEFT in favor of PICTES in which case penalties shall not be</p>	<p>Request to amend the mentioned clauses as follows: "a) All below penalties shall be levied on the selected Bidder for any failure happened on selected bidder part in any of the agreed terms &amp; Condition. If at any stage of the contract department finds that the services of the bidder are not upto the mark or as per the terms &amp; conditions of the agreement, department reserve the right to cancel the contract or/and forfeiture of earnest money/ Performance Bank Guarantee or/and blacklisting the selected bidder from any subsequent bidding participation in the Department of Education, Government of Punjab.</p> <p>☑ Installation: In case of delay, the SI will be liable to pay penalty and liquidated damages as per para 2.28 below.</p> <p>☑ Operation &amp; Maintenance: - To be calculated as given below:- Item-All items including installation Time for closing calls-3 working days Penalty per day for delayed service- Rs. 100/- The maximum applicable SLA penalty shall be 10% of the annual charges payable during the period of 3 years.</p> <p>b) PICTES reserves its right to recover the amounts on account of penalties by any mode such as; revoking PBG or, adjusting from any payments to be made by the Corporation to the bidder. The vendor will also have a choice of depositing the amount due towards him on account of penalties by cash / cheque / draft / OTC / NEFT in favor of PICTES in which case penalties shall not be recovered by any other means.</p> <p>c) Any penalty due during contract period will be adjusted against the annual charges. In case, the penalty is more than the half yearly payment, the penalty needs to be deposited by SI within 21 days of date of intimation of the penalty.</p> <p>d) Hiding of facts, misrepresentation, corrupt practices by the Bidder if revealed at any</p>	As per RFP
180	Larsen & Toubro	2.31 Limitation of Liability, Page No. 25	The maximum aggregate liability of successful bidder shall not exceed the total order value.	We understand that the maximum aggregate liability of successful bidder shall not exceed the total <b>contract</b> value. Kindly confirm.	As per RFP
181	Larsen & Toubro	2.33 Termination for Default, Page No. 25	Penalty for non-achievement of Service Level requirement reaches upto 20 % of six monthly payments in successive two payments.	Kindly delete this clause as there is no monthly payment envisaged in this RFP.	As per RFP

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
182	Larsen & Toubro	2.35 Termination for Convenience, Page No. 25	<p>PICTES reserves the right to terminate, by prior written notice, the whole or part of the contract at any time for its convenience. The notice of termination shall specify that termination is for the End customer's convenience, the extent to which performance of work under the contract is terminated, and the date upon which such termination becomes effective.</p>	<p>Please provide for termination at the option of the SI- for an event of default by Authority (breach) or insolvency etc. In the event of termination of contract by the Authority, SI will receive the following: a) All unpaid payments receivable which has been approved by the Authority b) Payment of all temporary works that has not been stated in the scope of work in this RFP. c) Return of the PBG that has been submitted to the Authority. Kindly clarify.</p>	As per RFP
183	Larsen & Toubro	2.18 Contract Period, Page No. 18	<p>The total final contract period shall be for three (3) years from date of final acceptance certificate given by PICTES after successful installation &amp; commissioning of hardware at all Digital/Smart classrooms. The starting date of the contract will be the same as on which the PICTES gives acceptance certificate after successful installation &amp; commissioning of hardware at all Digital/Smart classrooms</p>	<p>We understand that the contract period starts from the date of contract agreement signing post acceptance of Lol and it ends in 3 years after completion of installation and commissioning at 21319 classrooms. Kindly confirm.</p>	Contract period shall start from the date of final acceptance given by PICTES after successful installation & commissioning of hardware at all
184	Larsen & Toubro	2.16 Award of Contract, Page No. 17	<p>b) PICTES reserves the right to re-tender in case the L1 bidder is unable to accept the order due to unsuccessful pre-delivery inspection of the items to be supplied. In such case, the EMD and PBG of the L1 bidder are liable to be forfeited.</p>	<p>Request to delete this clause.</p>	As per RFP
185	Larsen & Toubro	General	General	<p>Request to provide district-wise list of schools with number of classrooms mentioned.</p>	List of schools is available on <a href="http://www.ssapunjab.org">www.ssapunjab.org</a>
186	Larsen & Toubro	General	General	<p>We request you to kindly let us know the source of funds and the paying authority for this project.</p>	Clarified in meeting
187	Larsen & Toubro	2.21 Performance Bank Guarantee (PBG), Page No. 19	<p>b) PBG shall remain valid for a period of one hundred eighty (180) days beyond the date of completion of all contractual obligations of the successful bidder including warranty obligations.</p>	<p>Kindly modify this clause as "b) PBG shall remain valid for a period of <b>sixty (60)</b> days beyond the date of completion of <b>installation and commissioning.</b>"</p>	As per RFP
188	Larsen & Toubro	General	General	<p>We request you to kindly ensure that a safe and secure storage of the supplied equipments to the schools till the SI's installation Engineer reaches school for Installation and Commissioning.</p>	AS per RFP
189	IESA	Annexure A, Sub Pt 1, Pg 32.	Projector	<p>Request to amend the tender to include DLP technology</p>	Kindly refer corrigendum

Sr.n o.	Name of Company	Tender Document Reference (Section & Page No.)	Content of Tender Document requiring clarification	Points of Clarification	Response of Department
190	Texas Instruments	Annexure A, Sub Pt 1, Pg 32.	Projector	Request to amend the tender to include DLP technology	Kindly refer corrigendum
191	Innovative	Preloaded OS	Windows 10 (64 bit) academic edition/latest android 4.0 or above/ Latest LTS version of Ubuntu (64 b it)	Microsoft windows 10 (64 bit) academic edition will be provided by the department to be preloaded.	As per RFP
192	Innovative	Preloaded Software	Open/Libnra office should be preloaded in all systems	Microsoft Office 2016 or latest version will be provided by the department to be preloaded.	As per RFP